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| You may recall that NESA sent Parker Schaffel along with to in the Spring on a Recruiting TDY and he did a great job. | (b)(3) |
| Well, we visited again two weeks ago. Parker was already scheduled to be in on personal travel to see family [and some thing about Parker volunteered to meet us on campus on his own time to continue the Recruitment push. One of the key goals of this trip was to introduce focal point, NESA's own to key faculty contact points on campus. So, on the designated day at the designated hour Parker was there, suited up looking like he was ready to brief the President. Not only did he have a list of key folks to visit he had called each one ahead of time to set up appointments! Thanks to Parker's efforts, had an extremely productive morning promoting the agency brand and identifying key contacts. | (b)(3) (b)(6) (b)(6) (b)(3) (b)(3) |
| That evening we had an Information Session with some four dozen students in attendance. Both Parker and briefed like they have been doing it forever. Officers from the bareer Development Office told us that the briefings brought them a huge degree of clarity of what we do and what we need. The students lined up with resumes and waited patiently for over 45 minutes. It made for a long evening | (b)(3) ⁽³⁾ |
| but, as a consequence. and I did over two dozen interviews on the trip. | (b)(3) |
| This email is simply to stress what a prize you have in Parker. He was not only extremely generous with his time, putting in a 9:00 am to 9:00 pm day while on vacation, but his advance work ensured the productivity of our outreach efforts. In addition, his briefing skills clearly made a significant impact on both faculty contacts and students, creating an extremely favorable image of the agency generally and the DI specifically. I think this visit adds to the Spring trip in laying a great foundation for future agency recruitment efforts at this great school. | • |
| May I trouble you to please forward this email to Parker's supervisors so they will be aware of his fine work? | · . |
| With warmest regards, | (b)(3) |

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