

Date: 11/03/2008 09:49:47

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From:

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To:

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Bcc:

Subject: Report on Parker Schafell's Contributions

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Attachments:

Dear [redacted]

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Howdy! Hope this finds you well.

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You may recall that NESAsent Parker Schafell along with [redacted] to [redacted] in the Spring on a Recruiting TDY -- and he did a great job.

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Well, we visited [redacted] again two weeks ago. Parker was already scheduled to be [redacted] on personal travel to see family [redacted] [and some thing about [redacted]] Parker volunteered to meet us on campus -- on his own time -- to continue the Recruitment push.

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One of the key goals of this trip was to introduce [redacted] NESAs own [redacted] key faculty contact points on campus. So, on the designated day at the designated hour Parker was there, suited up looking like [redacted] was ready to brief the President. Not only did he have a list of key folks to visit -- he had called each one ahead of time to set up appointments! Thanks to Parker's efforts, [redacted] had an extremely productive morning promoting the agency brand and identifying key contacts.

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That evening we had an Information Session with some four dozen students in attendance. Both Parker and [redacted] briefed like they have been doing it forever. Officers from the [redacted] Career Development Office told us that the briefings brought them a huge degree of clarity of what we do and what we need. The students lined up with resumes and waited patiently for over 45 minutes. It made a long evening but, as a consequence, [redacted] and I did over two dozen interviews on the trip.

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This email is simply to stress what a prize you have in Parker. He was not only extremely generous with his time, putting in a 9:00 am to 9:00 pm day while on vacation, but his advance work ensured the productivity of our outreach efforts. In addition, his briefing skills clearly made a significant impact on both faculty contacts and students, creating an extremely favorable image of the agency generally and the DI specifically. I think this visit adds to the Spring trip in laying a great foundation for future agency recruitment efforts at this great school.

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May I trouble you to please forward this email to Parker's supervisors so they will be aware of his fine work?

With warmest regards, [redacted]

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