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Negotiations between Fried. Krupp, Esson and President Kubitschok of Brazil

P-3

December 1956

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COUNTRY West Germany  
SUBJECT Negotiations Between Frieda, Huppel, W. H. and President Institution of  
Date 11

DATE/ M.A.O. Dec. 1st 1956  
SUCC. Germany, Date 15 December 1956

SOURCE A Raupp article (V) Assistant of Gen. Staff

1. Alfred Raupp von Eichenfels, during a recent visit to Brazil, negotiated a preliminary agreement with (Brazilian) industrialists which will eventually lead to the establishment of a large industrial enterprise in that country. Allegedly, the Brazilian government desires the firm to build diesel-electric rail equipment and to prepare to extend tax exemption privileges and other benefits to the firm.
2. Very much to the surprise of some of the leading officials of the firm, who are against extension into foreign markets through erection of branch plants, von Eichenfels considered the firm to start building within 1957. Since this enterprise is thought risky, the firm is now trying hard to interest German interests in joint participation in this enterprise. The U.S. firm, if it happens, would furnish the electric components and the know-how necessary to produce the propulsion equipment.

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