

[Redacted]

(b)(3)

MEXICO

Carlos HANK Gonzalez
HANK

Secretary of Agriculture and Hydraulic Resources (since 1990)

Wealthy businessman and political power broker Carlos Hank is one of a handful of members of President Carlos Salinas's generally young, technocratic Cabinet who belong to the traditionalist, old-guard wing of the ruling Institutional Revolutionary Party (PRI). Although Hank is not a Salinas insider, [Redacted] he was selected for his post because his considerable influence in the PRI and his wide-ranging business contacts provide the leverage needed for him to implement agricultural reforms. These reforms are a critical part of Salinas's economic modernization program. Salinas also hopes Hank can improve the climate for the North American Free Trade Agreement (NAFTA) with the United States and Canada. The ambitious, aggressive Hank has long aspired to high political office, but he is constitutionally prohibited from running for the presidency because his father was German born. [Redacted]

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On NAFTA-related agricultural issues, Salinas is almost always the key decisionmaker, [Redacted] Hank has largely been left to ensure that key PRI and government leaders support the administration's agricultural line. On the policy front, Hank has been most active on irrigation and water-rights issues, particularly in the arid northwestern states, and has met with key officials in US border states to discuss these questions. He has also actively promoted greater private-sector participation in agriculture. [Redacted]

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Career and Personal Data

Hank was born on 28 August 1927. After graduating from the Normal School of Toluca in Mexico State, he taught primary and secondary education for several years. He

later went into business and acquired several enterprises, including trucking and heavy equipment manufacturing plants and real estate. He has served as mayor of Toluca (1955-57), federal deputy from Mexico State (1958-61), and assistant manager of sales (1961-64) and director (1964-65) of CONASUPO, the government agency that controls the price and distribution of basic commodities. He was Governor of Mexico State (1969-75) before being named mayor of Mexico City in 1976. He returned to the private sector in 1982, where he worked until his appointment as Secretary of Tourism in December 1988. He held that post until assuming his current duties [redacted]

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Hank does not speak English. [redacted]

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[redacted], Married to the former Maria Guadeloupe Rohn, he has six children. [redacted]

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