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24 September 1959

MEMORANDUM FOR: The Record

SUBJECT: Meeting on SR Division Project AEDINOSAUR [redacted]

[redacted]

2. [redacted] met with [redacted] before [redacted] arrived so that [redacted] could be given a little preliminary briefing on both the [redacted] and [redacted] positions in this matter. [redacted] was told that [redacted] was relying on [redacted] to handle all the commercial and legal aspects of the arrangement and that their concern was that the whole matter be handled as simply as possible and that they wanted a long range commitment from [redacted].

3. When [redacted] arrived the matter of publishing rights was first discussed. It was agreed that this matter should not be of too much concern on the first book, or on any other book which [redacted] had already published in English, since in those instances [redacted] should either already have the foreign language rights, or know how to get them, or not really be concerned about the matter. [redacted] felt that [redacted] probably does not really secure rights as such because they cannot be secured in most instances since most of the authors are behind the curtain. However, it was agreed by all persons present that as subsidy-purchasers we do not really have to be concerned with this problem.

[redacted]

5. [redacted] was particularly concerned about the actual delivery of the [redacted] books on each transaction. He wants them delivered,

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12. It was also agreed that we would make no attempt to participate in any royalties but that [redacted] would investigate the possibilities for getting a better contract price from [redacted] than the one originally proposed since we will be underwriting all the costs of publication and any books [redacted] sells will be "pure gravy" to him. Also the fact that we plan four or five deals each year should be further incentive for him to reduce the contract price.

[redacted]
Commercial Staff

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if possible, in one package and at one spot.



8. [] also requested confirmation on the long-range commitment, because SR is not interested in executing an agreement for the first book unless [] is willing to commit himself for the other activities SR has in mind. He also is very concerned with timing because it is SR's position that they must have the first book, and any other books given to him this year, in published form by the spring of 1960 or the books would be of no value. They have to aim at the tourists each year and their distribution season is May through August.

erroneous per []

9. [] advised that he, of course, had not himself talked with [] but had to pass on to the attorney the information supplied by [] in his letter of 8 September 1959 and the attorney, in turn, discussed the matter with []. Unfortunately the attorney did not get to spend much time with [] since [] was about to take off on an European trip. The information supplied [] by the attorney was principally concerned with the arrangements for the first publication, but [] assumed that [] had been approached on the long-range plan and had shown at least general interest in it. However [] said that he would, upon his return to New York, contact the attorney again and get more specific information from him. [] will be out of the country until the 19th of October and, therefore, any specific action with him will have to wait until then.

10. [] agreed to forward to [] the specific SR requirements, which SR had supplied, for his use in talking to the attorney.

11. Also during the interim period awaiting the return of [] [] agreed to work on a draft contract. [] has in its files a couple ^{subsequent} ~~subsidy~~ intervention agreements which will make available to [] for guidance in this matter.