



Washington, D.C. 20505

12 AUG 1988

Mr. Ed White
Vice President
for Computer Operations
Federal Express Corporation
2005 Corporate Avenue
Memphis, TN 38194

Dear Ed,

I want to thank you for so generously taking time from your busy schedule to meet with us. A spirit of cooperation and dedication to mission is very much in evidence at FDX and, quite clearly, extends throughout the organization from senior management to the agents and operators on the floor. This, in combination with your aggressive and innovative use of information systems, serves to make FDX a model company from the perspectives of both corporate efficiency and customer service.

I am interested in further developing our relationship with your data processing management staff by establishing a vigorous network for the exchange of technical and customer service ideas. Several of my senior officers from the engineering, operations, and customer service disciplines will contact you shortly regarding future meetings. I am certain that these ongoing discussions will be mutually beneficial.

Again, many thanks for the hospitality shown our group and I look forward to meeting with you in the future.

Sincerely yours,

[Redacted signature box]

Edward J. Maloney

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