

PKC - J [Signature]

FBIS 1416-88  
30 March 1988

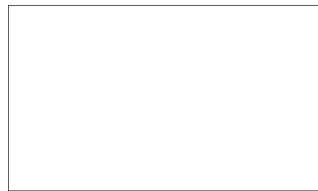
MEMORANDUM FOR: Chief, Procurement Division, OL  
VIA: Chief, Executive and Planning Staff, FBIS  
Chief, Administrative Staff, FBIS  
Chief, Budget and Finance Branch, AS, FBIS  
FROM: [Redacted] Chief, Logistics Branch, AS, FBIS  
SUBJECT: Delegation of Authority - Local Purchase  
of TV Receive Only System

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This is to confirm telecon coordination with [Redacted] on 21 March 1988, that Chief, Nicosia Bureau, FBIS [Redacted] be given delegation of authority to locally procure a television receive only system as noted in the attached reference. Three companies were surveyed and price range is basically the same. Funding is approved and cost is not to exceed \$8,000.

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Attachment

SUBJECT: Delegation of Authority - Local Purchase of TV Receive Only System

CONCUR:

[Redacted Signature]

Chief, Budget and Finance, AS, FBIS

5 April 1988  
Date

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[Redacted Signature]

Chief, Administrative Staff, FBIS

5 Apr 88  
Date

STAT

[Redacted Signature]

Chief, Executive and Planning Staff, FBIS

5 April 88  
Date

STAT

APPROVED:

[Redacted Signature]

Chief, Procurement Division, OL

4/12/88  
Date

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C O N F I D E N T I A L 040913Z MAR 88 STAFF

CITE FBIS/NICOSIA 00632

TO: FBIS, FBIS/AMMAN, FBIS/TEL AVIV.

SUBJECT: TVRO SYSTEMS

REF: DC/FED TRIP REPORT DATED 25, JAN 88

MANNERS.

*NTE '8,000*

*OPERATIONAL  
coverage*

25X1

1. VISITED THREE COMPANIES WHO SELL TVRO SYSTEMS. THE COST AMONG ALL THREE IS BASICALLY THE SAME; PRICES ARE IN THE RANGE OF \$5,500 - \$6,500. ALL CAN BE DUAL FEED IF DESIRED (KU AND C BAND) FOR ABOUT \$600 MORE.

2. FOLLOWING IS A LIST OF THE THREE COMPANIES WITH SOME INFORMATION ON THE VARIOUS SYSTEMS THEY HANDLE. NONE OF THE COMPANIES HAVE BROCHURES DEALING WITH THE RECEIVERS/REMOTE CONTROL DEVICES:

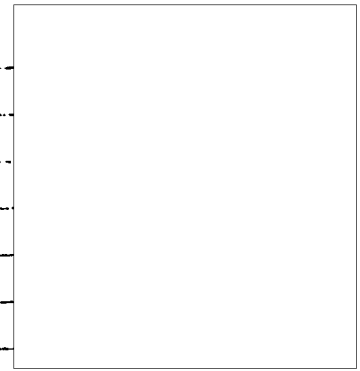
A. COLOCASSIDES LTD - THE ANTENNAS ARE AMERICAN MADE BY A FIRM CALLED METZ. THEY CAN BE EITHER SOLID OR MESH TYPE. THE LARGEST SOLID IS 3.5 METERS. SMALLER, PANELED ONES ARE AVAILABLE, BUT THEIR RECOMMENDATION IS TO GO WITH NO SMALLER THAN 3.5 METERS FOR OUR PURPOSES.

THE RECEIVER IS MFG BY ANDERSON SCIENTIFIC (?), MODEL ST2010. THE ANTENNA CONTROLLER IS MFG BY SPACELB, MODEL KSC-3600. ALL ARE SUPPOSEDLY AMERICAN FIRMS.

THIS COMPANY IS THE OLDEST FIRM IN CYPRUS DEALING IN SATELLITE SYSTEMS. THEY HAVE INSTALLED MOST OF THE SYSTEMS ON THE ISLAND.

B. GALATARIOTIS BROTHERS LTD - THE ANTENNAS AND RECEIVERS ARE MFG BY BEL-TRONICS OF CANADA. THEY HAVE VARIOUS SIZE ANTENNAS AND RECOMMEND NO SMALLER THAN A 3.5 METER DISH. A NEW COMPANY, BUT EXPANDING RAPIDLY.

C. KOURSOMBAS LTD - THE ANTENNA WOULD BE EITHER



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*TV  
RECEIVING  
SYSTEM*

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PAGE 2 FBIS/NICOSIA 00632 C O N F I D E N T I A L  
GERMAN, AMERICAN OR SWEDISH MADE. THE RECEIVERS AND  
CONTROLLER ARE MFG BY B AND O OF SWEDEN. THIS IS A NEW  
COMPANY IN CYPRUS AND AS OF NOW NOT FULLY AWARE OF WHAT  
SYSTEMS THEY ARE GOING TO USE. CONTRACTING FIRM IS STILL  
WORKING ON MODELS TO IMPORT. THEY ARE PUSHING MAINLY  
MESH ANTENNAS.

3. ALL THREE OF THE COMPANIES HAVE PRODUCTS THAT WOULD  
SUIT THE REQUIREMENTS NEEDED HERE. PRICES ARE COMPATIBLE  
WITH THE ONLY DIFFERENCE BEING WHAT TYPE OF SERVICE WE  
COULD EXPECT IN REGARDS TO PARTS, ETC. BASED ON WHAT  
WE HAVE SEEN FROM DEMONSTRATIONS, EITHER FIRMS A OR B  
WOULD MEET OUR REQUIREMENTS.

4. ALL THREE COMPANIES WOULD INSTALL OR INCLUDE A  
POLAR MOUNT DEVICE WITH THE ANTENNA.  
DECL OADR DRV COV 1-82.  
C O N F I D E N T I A L

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