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NOV 4 1988

MEMORANDUM FOR: Deputy Director for Intelligence

FROM: John M. Ray
Director of Logistics

SUBJECT: Increased Competition in Agency Procurements for
FY 1988

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1. This package contains competitive statistics for fiscal year (FY) 1988 for the Directorate of Intelligence by office (Attachment A). Coding procedures for recording competitive activity were aligned, prior to the start of FY 1988, to be consistent with those of the Federal Government. This realignment is the primary reason for the dramatic increase in competitive awards. Agency components are to be commended, however, for their increased awareness of the need to compete procurements where possible and their active participation in this effort which helped to bring about a successful conclusion to the FY 1988 competitive effort.

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2. Attachment B is a memorandum for your signature, addressed to those components within your directorate with at least 10 contract actions and \$100,000 in obligated dollars. Each addressee will receive an attachment, outlining the efforts of his component to increase the number of competitively awarded contracts and dollars for FY 1988. The Office of Logistics requests continued efforts on the part of all Agency components to apply competitive procurement practices in FY 1989.

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3. Progress reports will continue to be provided to Agency directorates and offices on a quarterly basis for FY 1989.

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John M. Ray

Attachment
A and B

Duch:
*Thanks for your cooperation in
this effort - it paid off!*

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