

Central Intelligence Agency



Washington, D. C. 20505

OIT 0707-87
25 September 1987

Mr. Du Wayne J. Peterson
Executive Vice President
Merrill Lynch
North Tower, World Financial Center
New York, New York 10281-1220

Dear Mr. Peterson:

In my letter of September 3rd, I invited you to attend a meeting in New York in which we could exchange views on the directions our information systems will take during the next ten years.

Unfortunately, more pressing events have forced us to postpone our plans to meet during October. We apologize for any inconvenience that this change may have caused. We are, however, arranging another meeting between senior executives from the CIA and private industry on December 11th. Because Merrill Lynch is a recognized leader in the financial world and in the application of advanced information technology, we would welcome your participation in such a forum.

STAT Please let me know if you would be able to join us in discussing the future of our information systems. I may be reached at [redacted] I am looking forward to your reply.

Sincerely,

/signed/
Edward J. Maloney
Director of Information Technology

STAT OIT/[redacted] (25 Sep 87)

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Central Intelligence Agency



Washington, D.C. 20505

September 3, 1987

Mr. Du Wayne J. Peterson
Executive Vice President Operations, Systems/Telecommunications
Merrill Lynch
World Headquarters
North Tower, World Financial Center
New York, New York 10281-1220

Dear Mr. Peterson:

The Central Intelligence Agency is holding a meeting of its Executive Director and other top CIA officials on October 22-23 in New York City.

One purpose of the meeting is to gain a perspective from private industry on its decision-making process for information system acquisitions. Additionally, it would be useful if we could discuss the following questions:

- ° What major changes are going to occur in the way your company does business over the next ten years?
- ° What will be the major changes in your company's information systems infrastructure and applications portfolio over the next ten years?
- ° What major changes will be required in your company's information systems organization and role in order to manage, deliver, and support these evolving business needs and information systems capabilities?

I would like to invite you to attend this meeting on the afternoon of October 22 to discuss the above subjects. The meeting will be held at the IBM Corporation at 590 Madison Avenue.

I look forward to your reply.

Sincerely,

[Redacted Signature]

Edward J. Maloney
Director of Information Technology

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