



Bell Atlanticom
Systems, Inc.

Charles L. Zoi
President and Chief Executive Officer

105 Carnegie Center
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(609) 987-7100

February 18, 1987

Mr. Edward Maloney

Dear Ed:

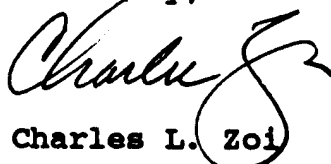
It was good meeting with you on February 11. Thank you for allowing us to come in and chat with you about your communications service. It seems that our teams are working well together, and we look forward to continuing our mutually beneficial relationship.

If you can find some time in your busy schedule to visit with us here at Princeton. I'd like to return the courtesy. As you probably know, [redacted] and several other people from your organization have met with us at our headquarters location, and I think you would also benefit from such a visit. If you agree and would like to visit Princeton, please have your secretary call Maureen Dollard on (609) 987-7112 and set up a time.

We'd like to tell you a little bit more about Bell Atlanticom and have you meet some of the other important members of our staff and take a look at our wide range of products and services. It would also be a further opportunity to chat about other issues concerning the Orange Crush project, as you see fit.

Looking forward to seeing you.

Sincerely,



Charles L. Zoi

CLZ/md