

## ROUTING AND RECORD SHEET

**SUBJECT:** (Optional) Speaking Request - National Security and Risk Management Conference  
American Bankers Association

**FROM:** William M. Baker *WMB*  
Director, Public Affairs

**EXTENSION NO.** PAO 87-0096

**DATE** 31 Aug 87

TO: (Officer designation, room number, and building)	DATE		OFFICER'S INITIALS	COMMENTS (Number each comment to show from whom to whom. Draw a line across column after each comment.)
	RECEIVED	FORWARDED		
1.  ER				<div style="border: 1px solid black; width: 100%; height: 100%;"></div>
2. ILLEGIB				
3.  DDCI		31 Aug 87	8	
4.				
5. DCI	31 Aug	8 SEP 1987	(initials)	
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7.  PAO				
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P-3097

DCI  
E  
REG

TRANSMITTAL SLIP		DATE
TO: ER		
ROOM NO.	BUILDING	
REMARKS: Copies of memo given to Mr Gates this morning by D/PAO to DCI 81 AUG 1987 P309-1R		
FROM: DCI EXEC REG		
ROOM NO.	BUILDING	81 AUG 1987 EXTENSION

FORM NO. 241

REPLACES FORM 36-8 WHICH MAY BE USED

*Handwritten signature* (47)

STAT

~~SECRET~~

31 August 1987

JUDGE:

RE: Speaking Request  
National Security and Risk Management Conference  
American Bankers Association  
Hyatt Regency Grand Cypress, Orlando, Florida  
27 January 1988

Mr. Boris F. Melnikoff, Corporate Director of Special Services First Atlanta Corporation, and Mr. Edwin R. Hall, Division Manager of the Risk Management Center of the American Bankers Association, on behalf of the Association have invited you to be the keynote speaker at the Conference on Wednesday, 27 January, 9:00 - 10:00 a.m. in Orlando, Florida. The proposed format is for you to give approximately a 30 minute presentation which can include a question and answer period if you wish. The topic of the lecture would be at your discretion. You could expect an audience of approximately 600 bankers, consultants, insurance brokers, regulators, insurance and security vendors and academicians from across the nation. The bankers who attend are typically middle to senior level executives responsible for management of the data security, security and risk management areas of their banks. The media will cover the conference. Last years keynote speaker was Dr. Goerge L. Head, Director, Risk Management Education, Insurance Institute of America. (See brochure for further information.)

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SUBJECT: Speaking Request - National Security and Risk Management Conference

25X1

[Redacted]

25X1

[Redacted] Since the National Security and Risk Management Committee is a new and influential group in the banking industry, I think we would do well to participate in their Conference. With your calendar so full, I recommend that you defer this invitation to Bob Gates and suggest that he give his speech on the Soviet economy. If you agree, attached is a letter for your signature. [Redacted]

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[Redacted]

Bill Baker

CONCUR:

/s/ Robert M. Gates

Deputy Director of Central Intelligence

31 AUG 1987

Date

SECRET

Central Intelligence Agency



Washington, D.C. 20505

Executive Registry

87-4186

SEP 8 1987

Mr. Boris F. Melnikoff  
Corporate Director of Special  
Services  
First Atlanta Corporation

Mr. Edwin R. Hall  
Division Manager  
Risk Management Center  
American Bankers Association

1120 Connecticut Avenue, NW  
Washington, DC 20036

Dear Sirs:

Thank you for your invitation to be the keynote speaker at the National Security and Risk Management Conference sponsored by the American Bankers Association in Orlando, Florida, on January 27th. Unfortunately, my schedule precludes me from accepting the honor. However, I suggest that the Deputy Director of Central Intelligence, Robert M. Gates, substitute for me as your speaker. Mr. Gates is a veteran intelligence officer and I am sure known to many of your members. If this arrangement meets with your approval, please contact my Public Affairs staff who will make the appropriate arrangements.

I wish you a successful conference.

Sincerely yours,

/s/ William H. Webster

William H. Webster  
Director of Central Intelligence

DCI/PAO [redacted] 31Aug87 STAT

Distribution:

Orig - Addressee

- 1 - DDCI
- 1 - ER
- 1 - [redacted] STAT
- 1 - PAO 87-0096
- 1 - [redacted] STAT
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- 1 - PAO Ames
- 1 - MED (Subject)

*sls*

AMERICAN  
BANKERS  
ASSOCIATION

1120 Connecticut Avenue, N.W.  
Washington, D.C.  
20036



RISK  
MANAGEMENT  
CENTER

CENTER MANAGER  
R. Chris Alexander  
202/663-5491

SECURITY AND  
RISK MANAGEMENT  
DIVISION

CHAIRMAN  
John A. Cosenza  
Vice President  
Citibank, N.A.  
399 Park Avenue, 27th Floor  
New York, New York 10043

VICE CHAIRMAN  
Norman F. Rodgers  
President and CEO  
Hillsdale County National Bank  
31 South Howell Street  
Hillsdale, Michigan 49242

DIVISION MANAGER  
Edwin R. Hall, II  
202/663-5308

July 20, 1987

Judge William Webster  
Director  
Central Intelligence Agency  
Public Affairs Office  
Washington D.C. 20505

Dear Judge Webster:

On behalf of the Security and Risk Management Division of the American Bankers Association, we want to extend an invitation to be our keynote speaker on Wednesday, January 27, 1988, at the National Security & Risk Management Conference. The Conference will be held from January 27 through January 29 at the Hyatt Regency Grand Cypress in Orlando, Florida.


The General Session you are scheduled to speak at is from 9:00 a.m. to 10:00 a.m., and your presentation would be approximately thirty minutes.


The National Security & Risk Management Conference is considered the financial industry's premier bank security and risk management conference attracting approximately 600 bankers, consultants, insurance brokers, regulators, insurance and security vendors and academicians from across the nation. The bankers that attend are typically middle to senior level executives responsible for management of the data security, security, and risk management areas of their banks.

Attached is a copy of last year's program to give you a better idea of the scope of this conference.

Again, thank you for considering our invitation and I am sure your participation will add a great deal to the quality of the program as well as to the overall success of the Conference. Please have your office contact Ms. Ann Latham at 202-663-5299 to coordinate your schedule.

Sincerely,

  
Mr. Boris F. Melnikoff  
Corporate Director of Special  
Services  
First Atlanta Corporation

  
Mr. Edwin R. Hall  
Division Manager  
Risk Management Center  
American Bankers Association

~~SECRET~~

6 July 1987

**MEMORANDUM FOR:** Director of Central Intelligence

**VIA:** Deputy Director of Central Intelligence  
Executive Director  
Deputy Director for Administration

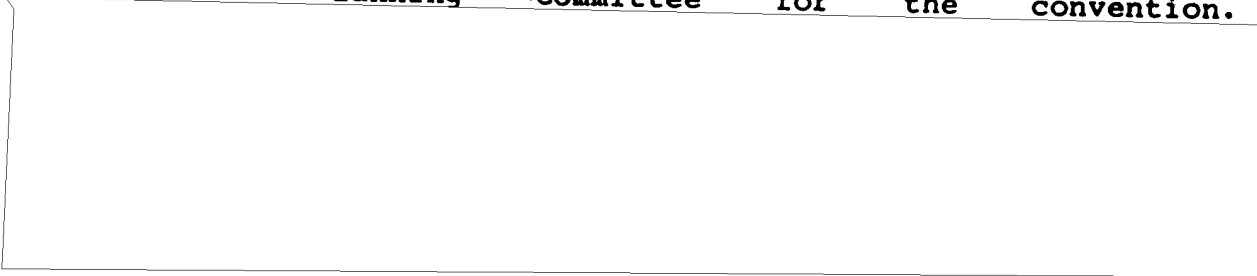
**FROM:** Allen R. Elkins  
Director of Finance

**SUBJECT:** Request for Judge William H. Webster to be the  
keynote speaker at the American Bankers  
Association Convention

1. Judge William H. Webster has been requested to be the keynote speaker at the annual convention of the American Bankers Association to be held in Orlando, Florida. The keynote address is presently scheduled for 27 January 1988 at 0930 am and would occupy 25 minutes on the agenda. No special topic was indentified.

2. The request was received by the Director of Finance from Mr. Boris F. Melnikoff who is a member of the American Bankers Association Planning Committee for the convention.

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3. If Judge Webster is amenable to accepting this invitation, it will be followed up by a formal invitation letter from the American Bankers Association.

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Allen R. Elkins

25X1

~~SECRET~~





**S E C R E T**

**SUBJECT: Request for Judge William H. Webster to be the keynote speaker at the American Bankers Association Convention**

25X1 D/OF/ARElkins:il [ ] (6 Jul 87)

**Distribution:**

Original - Addressee

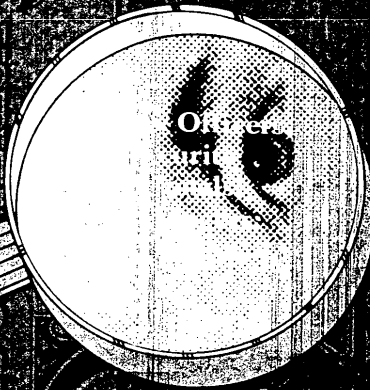
1 - DDA

1 - ER

1 - D/OF

**S E C R E T**

**OFFICIAL PROGRAM**



**ABA's 1987 National  
Security & Risk  
Management  
Conference**

*January 27th-30th, 1987*  
Sheraton Harbor Island Hotel  
San Diego, California



## GENERAL INFORMATION

Please be sure to wear your badge at all times. Admission to all sessions, functions and exhibit hall is by badge ONLY. No exceptions will be made.

### REGISTRATION HOURS:

Tuesday, January 27	3:00pm - 7:30pm
Wednesday, January 28	7:45am - 5:00pm
Thursday, January 29	8:30am - 5:00pm
Friday, January 30	8:00am - 11:00am

### EXHIBIT HOURS:

Tuesday, January 27	3:00pm - 6:30pm
Wednesday, January 28	8:30am - 1:00pm 3:15pm - 5:00pm
Thursday, January 29	10:30am - 1:30pm 3:45pm - 5:00pm

### ABA RESOURCE CENTER

Be sure to stop by the ABA Resource Center in the Exhibit Hall. Displayed will be publications, newsletters and training products available from the ABA's Security and Risk Management Division. Here you will also have a chance to meet members of the Division's Security Management, Data Security, and Insurance Committees.

### CASSETTE SALES DESK

On the spot reproduction of all conference sessions allows you to keep a record of those sessions that were of the most interest to you. Fill out the conference cassette order form and place your order with the ABA Cassette Sales Representative at the sales desk in the Registration Center. You may purchase your tapes following each session, or have them mailed to you. Tapes may be charged using bank cards. Additional forms are also available at the Cassette Sales Desk.

## CONFERENCE SUMMARY

### Tuesday, January 27

3:00pm - 6:30pm *Opening of Exhibits*  
3:00pm - 7:30pm *Opening of Registration*  
6:30pm - 7:30pm *ABA Welcome Reception*

### Wednesday, January 28

7:45am - 5:00pm *Registration*  
8:30am - 9:00am *Coffee/Exhibits Review*  
9:00am - 10:00am *Welcome*  
*ABA Division Update*  
*ABA Security Legislation Update*  
*Keynote Address*  
10:00am - 10:30am *Coffee/Exhibits Review*  
10:30am - 11:30am *Concurrent Series I*  
11:30am - 1:00pm *Lunch With Exhibitors*  
1:00pm - 2:00pm *Concurrent Series II*  
2:15pm - 3:15pm *Concurrent Series III*  
3:15pm - 5:00pm *Exhibits Review*  
3:15pm - 5:00pm *Discussion Groups*  
5:00pm - 7:00pm *Reception By Scarborough*

### Thursday, January 29

3:30am - 5:00pm *Registration*  
3:30am - 9:00am *Coffee Break*  
9:00am - 10:30am *General Session*  
10:30am - 11:00am *Coffee/Exhibits Review*  
11:00am - 12:00pm *Hot Topics*  
12:00pm - 1:30pm *Lunch With Exhibitors*  
1:30pm - 2:30pm *Concurrent Series IV*  
2:45pm - 3:45pm *Concurrent Series V*  
3:45pm - 5:00pm *Reception With Exhibitors*  
4:45pm *ABA Prize Drawing*

### Friday, January 30

3:00am - 11:00am *Registration*  
3:00am - 8:30am *Coffee Break*  
8:30am - 9:30am *General Session/ABA Prize Drawing*  
9:30am - 9:45am *Coffee Break*  
9:45am - 10:45am *General Session*  
10:45am - 11:00am *Summation/Adjournment*

## OFFICIAL PROGRAM

### DATA SECURITY

### ■ PHYSICAL SECURITY

### ■ RISK MANAGEMENT INSURANCE

## TUESDAY, JANUARY 27, 1987

3:00pm - 6:30pm  
Opening of Exhibits  
Exhibit Hall  
3:00pm - 7:30pm  
Opening of Registration  
Exhibit Hall  
6:30pm - 7:30pm  
ABA Welcome Reception  
Grand Ballroom

## WEDNESDAY, JANUARY 28, 1987

7:45am - 5:00pm  
Registration  
Exhibit Hall  
8:30am - 9:00am  
Early Bird Coffee With Exhibitors  
Exhibit Hall  
9:00am - 10:00am  
Opening General Session Cassette No. 8600010  
Champagne Ballroom  
9:00am - 9:05am  
Welcome Address  
Joseph F. Magennis  
Conference Chairman  
Deputy Director, Corporate Compliance & Security  
First National Bank of Boston  
Boston, Massachusetts  
9:05am - 9:15am  
ABA Division Update  
John A. Cosenza  
Vice President  
Citibank, N.A.  
New York, New York  
9:15am - 9:30am  
ABA Security Legislation Update  
John J. Byrne  
Assistant Counsel  
American Bankers Association  
Washington, D.C.

### WEDNESDAY CONT'D

Historically, bank security professionals and risk managers each have emphasized their specialized portions of risk management. During this address, Dr. Head will discuss how risk management requires a coordinated balance between risk control to stop losses from occurring and risk financing to pay for losses that can't be stopped.

Dr. George L. Head, Ph.D.  
Director, Risk Management Education  
Insurance Institute of America  
Malvern, Pennsylvania

10:00am - 10:30am  
Coffee Break With Exhibitors  
Exhibit Hall

10:30am - 11:30am  
Concurrent Series I

Please review the Session Abstracts and Outlines in your registration kit to select the session that most interests you.

Cassette No. 8600020  
***The Who, What, When, Where & Why of Computer Crime***

Palomar

J.J. Buck BloomBecker, Director, National Center for Computer Crime Data, Los Angeles, California

Cassette No. 8600030  
***Investigative Options***

Laguna

Arnold V. Claman, Vice President, Citibank, N.A., New York, New York

Robert M. Ildefonso, Vice President/Director of Security, Bank of New York, New York, New York

Cassette No. 8600040  
***General Liability & Umbrella Markets***

Cuyamaca

Richard Munson, Assistant Vice President, Chubb Insurance Company, Pittsburgh, Pennsylvania

James Parck, Vice President, Marsh & McLennan, Chicago, Illinois

11:30am - 1:00pm  
Luncheon With Exhibitors  
Exhibit Hall

1:00pm - 2:00pm  
Concurrent Series II

Please review the Session Abstracts in your registration kit to select the

Cassette No. 8600050

***Safety In Numbers: Cooperating to Mitigate the Threat of Disaster***

Palomar

Leslie S. Chalmers, Assistant Vice President, Bank of California, San Francisco, California

Cassette No. 8600060

***Security Regulations & Compliance***

Laguna

Dennis Dalton, Vice President, Continental Illinois National Bank & Trust Company, Chicago, Illinois

Marcus H. Ford, Vice President, First Tier Bank of Omaha, N.A., Omaha, Nebraska

Cassette No. 8600070

***Bankers Blanket Bond Review***

Cuyamaca

Norman Clark, Vice President, Alexander & Alexander, Chicago, Illinois

Glen J. Heckathorn, Assistant Vice President, Fidelity & Deposit Company of Maryland, Baltimore, Maryland

Paul Stewman, Vice President, Chubb Group of Insurance Companies, Warren, New Jersey

Donald M. Towle, President, Kansas Bankers Surety Company, Topeka, Kansas

2:15pm - 3:15pm  
Concurrent Series III

Please review the Session Abstracts and Outlines in your registration kit to select the session that most interests you.

Cassette No. 8600080  
***Everything You Always Wanted to Know About Data Security But Were Afraid to Ask***

Palomar

Frederick W. Gerbracht, Jr., Vice President, The Chase Manhattan Bank, N.A., New York, New York

Cassette No. 8600100  
***ATM Standardization & Its Impact on Security***

Laguna

Jerry Kenna, President, Profit Protection, Inc., Miami, Florida

Boris F. Melnikoff, Corporate Director of Security, First Atlanta Corporation, Atlanta, Georgia

## WEDNESDAY CONT'D

Cassette No. 8600070

### ■ **Bankers Blanket Bond Review**

Cuyamaca

Norman Clark, Vice President, Alexander & Alexander, Chicago, Illinois

Glen J. Heckathorn, Assistant Vice President, Fidelity & Deposit Company of Maryland, Baltimore, Maryland  
Paul Stewman, Senior Vice President, Chubb Group of Insurance Companies, Warren, New Jersey

Donald M. Towle, President, Kansas Bankers Surety Company, Topeka, Kansas

3:15pm - 5:00pm  
Exhibits Review  
Exhibit Hall

3:15pm - 5:00pm  
Discussion Groups

Here's an opportunity to meet with your peers and discuss key issues in your specific area of concern.

### **Message Authentication**

Chenin

Moderators:

Jack Dennis, Assistant Director, Automation/Communications, Federal Reserve Board, Washington, D.C.

Eddie Zeitler, Vice President, Security Pacific National Bank, Glendale, California

### **Beginning Data Security**

Colombard

Moderators:

Albert R. Belisle, Associate Director, Corporate Computer Security, Bank of Boston, Boston, Massachusetts  
Cheryl Helsing, Vice President, Information Security, Bank of America, N.T. & S.A., San Francisco, California

### **How To Insure Repossessions**

Gamay

Moderator:

Michael F. Grace, ARM, Risk Manager, United Banks of Colorado, Inc., Denver, Colorado

### **Benefit of Insurance Audit**

Riesling

Moderator:

William J. Haggerty, Senior Vice President, Manufacturers Hanover Trust Company, New York, New York

### **International Security Operations**

Rosé

Moderators:

Dennis Dalton, Vice President, Continental Illinois National Bank and Trust Company, Chicago, Illinois

Deborah Jacob, Senior Vice President, Security Pacific National Bank, Los Angeles, California

### **Loan Fraud**

Sauvignon

Moderator:

Harold P. Quinn, Vice President, Irving Trust Company, New York, New York

### **Polygraph**

San Antonio

Moderators:

John R. Hawken, Security Officer - Manager, Security Administration Office, Center Bancorporation, St. Louis, Missouri

Robert Ildefonso, Vice President & Director of Security, Bank of New York, New York, New York

### **Questions From The Novice Buyer - What Do The Policies Do?**

Santa Barbara

Moderator:

Charlotte Rowan, Risk Manager, AmSouth Bank, N.A., Birmingham, Alabama

### **Feature Discussion:**

#### **Captive Update**

Palomar

Moderators:

Edwin Hall, Assistant Division Manager, American Bankers Association, Washington, D.C.

Richard Klovstad, Vice President, Norwest Corporation, Minneapolis, Minnesota

Charles Slusne, Vice President, Johnson & Higgins of Georgia, Atlanta, Georgia

6:00pm - 7:00pm  
Reception

Harbor Terrace

Sponsored by Scarborough, a member of Ryan Insurance Group, Inc. Specialists in providing insurance counsel and services exclusively to financial institutions for over 60 years.

Chicago, Illinois

**THURSDAY, JANUARY 29, 1987**

8:30am - 5:00pm      8:30am - 9:00am  
Registration      Early Bird Coffee  
Exhibit Hall      Champagne Ballroom Foyer

9:00am - 10:30am      Cassette No. 8600110  
General Session  
Champagne Ballroom

**'Mergers and Acquisitions -  
The Security and Risk Manager's Role'**

This discussion will examine each functional area, discuss regulatory requirements for each, and show how each function can best help upper management to reach the corporate objectives, from pre- to post-merger activity.

Arthur M. Bjontegard, Jr., Executive Vice President, South Carolina National Bank, Columbia, South Carolina

Jon Christiansen, General Auditor, Harris Bank, Chicago, Illinois

Charles E. Davis, III, Senior Vice President, South Carolina National Bank, Columbia, South Carolina

Richard H. Klovstad, Vice President, Norwest Corporation, Minneapolis, Minnesota

10:30am - 11:00am  
Coffee Break With Exhibitors  
Exhibit Hall

11:00am - 12:00pm  
Hot Topics  
Keep on track of the hot issues in your area.

Cassette No. 8600120

**The ABA Captive: How It Can Help Your Bank**  
Palomar

Ronald R. Gossett, President & CEO, FMB - Lumberman's Bank, Muskegon, Michigan and Chairman of the Board, American Bankers Professional and Fidelity Insurance Company, Ltd.

Stephen G. Klug, Assistant Vice President, Financial Services Division, Progressive Company, Cleveland, Ohio

Cassette No. 8600130

**Employee Processing**  
Laguna

John R. Hawken, Security Officer - Manager, Security Administration Office, Centerre Bancorporation, St. Louis, Missouri

Cassette No. 8600140

**Security As A Profit Center**  
Rosé/Sauvignon

Vincent J. Arnone, Vice President  
Investigation & Protection, Mar

Cassette No. 8600150

**Role Of The Independent Agent For The  
Community Bank**

Cuyamaca

Jamie R. Anthony, Jr., President, Financial Services Intermediaries, Atlanta, Georgia

12:00pm - 1:30pm  
Luncheon With Exhibitors  
Exhibit Hall

1:30pm - 2:30pm  
Concurrent Series IV

Please review the Session Abstracts and Outlines in your registration kit to select the session that most interests you.

Cassette No. 8600160

**Peace of Mind in Microcomputer Country**  
Palomar

Roger A. Shaw, Jr., Manager, National Data Security Support Programs, IBM Corporation, Irving, Texas

Cassette No. 8600170

**Loan Fraud/Insider Abuse**  
Laguna

Ronald R. Gossett, President & CEO, FMB - Lumberman's Bank, Muskegon, Michigan

Harold P. Quinn, Vice President, Irving Trust Company, New York, New York

Cassette No. 8600180

**Directors & Officers Liability Update**

Cuyamaca

John Cox, A.C.E. Insurance Companies, Ltd., Hamilton, Bermuda

James F. Donahue, Senior Vice President & Principal, Shelton & Bowles, Incorporated, Dallas, Texas

Glen J. Heckathorn, Assistant Vice President, Fidelity & Deposit Company of Maryland, Baltimore, Maryland  
Richard Lawrence, Merrett Syndicate, London, England

Robert Omahne, Assistant Vice President, Great American Insurance Company, Schaumburg, Illinois

Christopher Watson, Senior Vice President, National Union Fire Insurance Company of Pittsburgh, New York, New York

John Whelan, Underwriting Manager, CNA Insurance Company, Chicago, Illinois

## THURSDAY CONT'D

1:45pm - 3:45pm  
Concurrent Series V

Please review the Session Abstracts and Outlines in our registration kit to select the session that most interests you.

Cassette No. 8600200

### **Message Authentication: A Tutorial In State-of-the-Art Funds Transfer Security**

Palomar

W. Eddie Zeitler, Vice President, Security Pacific National Bank, Glendale, California

Cassette No. 8600210

### **Hostage & Extortion**

Maguna

Roger W. Loveless, Vice President & Manager, Security Pacific National Bank, Vista, California

Donald K. Lovitt, Vice President - Bank Security, Security Pacific National Bank, Los Angeles, California

David R. Struck, Special Agent, Federal Bureau of Investigation, Santa Ana, California

Cassette No. 8600180

### **Directors & Officers Liability Update**

Mayamaca

John Cox, A.C.E. Insurance Companies, Ltd., Hamilton, Bermuda

James F. Donahue, Senior Vice President & Principal, Shelton & Bowles, Incorporated, Dallas, Texas

Allen J. Heckathorn, Assistant Vice President, Fidelity & Deposit Company of Maryland, Baltimore, Maryland

Richard Lawrence, Merrett Syndicate, London, England

Robert Omahne, Assistant Vice President, Great American Insurance Company, Schaumburg, Illinois

Christopher Watson, Senior Vice President, National Union Fire Insurance Company of Pittsburgh, New York, New York

John Whelan, Underwriting Manager, CNA Insurance Company, Chicago, Illinois

1:45pm - 5:00pm

Reception With Exhibitors/ABA Prize Drawing  
Exhibit Hall

Winner Must Be Present To Win)

Last chance to meet with the Exhibitors'

## FRIDAY, JANUARY 30

8:00am - 11:00am

Registration

Champagne Ballroom Foyer

8:00am - 8:30am

Early Bird Coffee

Champagne Ballroom Foyer

8:30am - 9:30am

General Session

Champagne Ballroom

Cassette No. 8600220

### **'Drugs In The Workplace'**

William Knierim will discuss techniques to identify drug users as well as programs underway by employers to assist habitual drug abusers.

William J. Knierim, Regional Security Representative, National Football League, Jacksonville, Florida

9:30am - 9:45am

Coffee Break

Champagne Ballroom Foyer

9:45am - 10:45am

General Session

Champagne Ballroom

Cassette No. 8600230

### **'Redefining the Focus in Security & Risk Management'**

As costs continue to mount, it's appropriate that this session takes our conference theme as its title. This session will show how the three functional areas must work together to obtain satisfactory coverage, contain costs, and increase productivity.

William J. Haggerty, Senior Vice President, Manufacturers Hanover Trust Company, New York, New York

Sandra Lambert, Vice President, Security Pacific National Bank, Los Angeles, California

Albert Murphy, President, A. A. Murphy & Associates, Tujunga, California

10:45am - 11:00am

Conference Summation/Adjournment

Champagne Ballroom

J.F. Magennis, Conference Chairman

Deputy Director, Corporate Compliance & Security

First National Bank of Boston

Boston, Massachusetts

**SEE YOU NEXT YEAR IN**

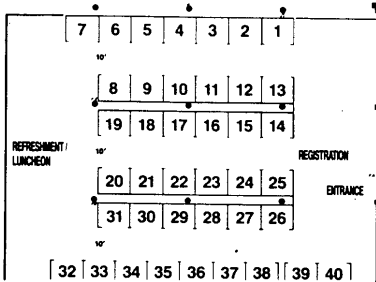
Orlando, Florida

Hyatt Regency Grand Cypress



**LIST OF EXHIBITORS**

EXHIBIT FLOOR PLAN



**COMPANIES BOOTHS**

- AMERICAN BANKERS INSURANCE GROUP** 28  
11222 Quail Roost Drive  
Miami, FL 33157  
Financial insurance products for all bank departments including Installment, Commercial, Credit Cards and DDA customers. Reinsurance captive management expertise and unique training programs.
- ARCHER SERVICES** 9,10,11  
855 Avenue of the Americas  
New York, NY 10001  
Delivery services exclusively for the financial community featuring an exclusive ALL RISK insurance policy through Lloyd's of London and written by executives in the banking community.
- CIGNA** 26  
1600 Arch Street - 3 Penn Center, Suite 110  
Philadelphia, PA 19103  
The CIGNA Consumer Marketing Department offers insurance and non-insurance products to financial institutions through their customer base. These products are income generating.
- COMPUSOURCE, INC.** 27  
110 MacKenan Drive  
Cary, NC 27511  
Complete disaster recovery services. Hotsites, Relocatable Coldsites, Risk Analysis and Contingency Planning. Something for everyone - both IBM and Non-IBM environments!
- COMPUTROL, INC.** 19  
10820 Sunset Office Drive  
St. Louis, MO 63127  
Computrol's Kiting Detection System is a computer program that identifies kiting op

**COMPANIES**

- DIEBOLD, INC.** 32,33,34  
818 Mulberry Road, S.E.  
Canton, OH 44711  
DIEBOLD will highlight Security Terminal Software (DSTS) a totally new approach to Electronic Security. A Modular Security Terminal (MST) and Access Control Systems including Biometric Identification and Smart Card Interface will also be displayed.
- EDICON** 38  
4400 MacArthur Boulevard, Suite 600  
Newport Beach, CA 92660  
EDICON Personnel Identification and Access Control System plus the EDICON Signature Verification System. Both systems permit local and remote access to data.
- INTELLIGENT CONTROLS, INC.** 7  
22313 70th Avenue West - L7  
Mountlake Terrace, WA 98043  
Intelligent Controls, Inc. manufactures intelligent access control systems whose card readers are capable of interpreting bar code encryption. Our products include the BarLock (a card reader-swipe or insertion); the MDR (message display reader); the Mad-2 (swipe and PIN reader); the Com-1 (command module); the Smart-1 (systems controller); the PC AccPak (PC system controller); and the PC KEY (card access reader for a IBM-XT/PC)
- JOHNSTON & HIGGINS** 22  
125 Broad Street  
New York, NY 10004  
Johnson & Higgins Financial Institution Group provides professional insurance and consulting services to many clients around the country. They assure the highest quality of expertise and service to all Financial Institutions.
- LEFEBURE** 23,24,25  
308 29th Street, N.E.  
Cedar Rapids, IA 52406  
Alarms, Access Control, CCTV and Physical Security Equipment
- LITTON POLY-SCIENTIFIC, SECURITY SYSTEMS** 20,21  
1213 North Main Street  
Blacksburg, VA 24060  
SuperVision® II, a computerized state-of-the-art central proprietary security system capable of monitoring any number of facilities from a single central location.

**COMPANIES****BOOTHS**

**NATIONAL UNDERWRITERS, INC.** 12,13  
251 East Ohio Street  
Indianapolis, IN 46204

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