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John:

The CLAS team members met with Ladd Shinn on 30 July for
preliminary discussions on modifying the MSA packages. I

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believe the day was successful. Discussions began with
[_____] Ladd and myself delineating the scope of Ladd's
capability to help us. The understanding is that Ladd is
prepared to support changes to the packages. He is not prepared
to support implementation efforts, which remain with the account
managers.

We held very general discussions on each package and the overall
technical concerns. At the end of the day, however, we asked
Ladd to apprise us on the effort required to:

   A. Accept multiple Buying Entity Codes (BEC) on   13-15 weeks
requests generated by the Manufacturing System and on $35-45K
requests originated in the Purchasing System. There is also
a requirement to permit changes to BEC without having to
cancel and re-enter requests.

   B. Pass request data (request number, stock number,
quantity, required date) from Purchasing to Manufacturing   16-20 weeks
and pass inventory data on that request (request number, $50-60K
quantity released, unit price) back to Purchasing. This
requirement assumes we're viewing the Manufacturing
Inventory as if it were a vendor or Buying Entity, as we
have discussed.

   C. Establish a wholly new screen, with data elements.   25 days
For planning purposes, these screens represent data capture
only, with no logic fields. The purpose of such a screen $15,000
would be to provide structured input instead of relying on
the comment screens so much.

D. Insert a new data field into an existing screen. $3k 3½day

E. Increase the size of a Key data field (such as
purchase order number).   added cost varies with   3½ day
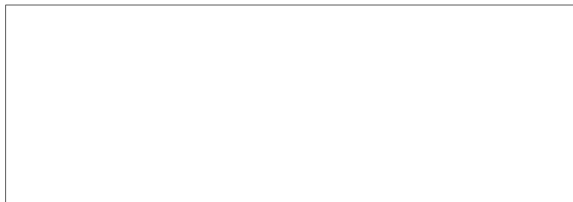number + location of screens $3K

Ladd stated he would reiterate these requirements to us by
mid-August, with an estimate of cost. That information will be
valuable to both the functional and technical milestone reviews
in late August.

We appreciated and enjoyed the opportunity to work with Ladd.
Am sorry you missed the action.

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cc: