

DDI Registry

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30 MAY 84
ADDI CHRONO

DDI- 03151-84

21 May 1984

MEMORANDUM FOR: Associate Deputy Director for Intelligence

VIA : [redacted] STAT
External Analysis Coordinator, DDI

FROM : [redacted] STAT
Deputy Director of Global Issues

SUBJECT : Request for Additional External Contract Funding

1. Background. On 30 April, OGI solicited a sole source contract for an external analysis of the Far Eastern investment flows to Caribbean Basin Initiative countries. The external contract was budgeted for [redacted]. The proposal submitted by the contractor, however, was for [redacted]. The additional cost of [redacted] is attributed to the following factors:

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- o Travel and related expenditures were higher than anticipated.
- o In addition to travel in the Caribbean, the scope of the original statement of work was extended to include travel to Hong Kong, Singapore, Taiwan, and South Korea where information will be collected on Far Eastern investment trends in the Caribbean.
- o The project team was increased in size from five to eight members to ensure that the contract would be completed by mid-July.

2. Action Requested. Authorization to award said contract for the amount of [redacted]. Because of the contract's timeliness, your earliest possible consideration of the request would be appreciated.

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[redacted]

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Attachment:

- A: External Contract Proposal
- B: Project Proposal

APPROVED:

[redacted signature box]

DATE

STAT

Richard J. Kerr, A/DDI

ADMINISTRATIVE-INTERNAL USE ONLY

EDI- 03150-84

22 MAY 1984

MEMORANDUM FOR : Associate Deputy Director for Intelligence

VIA

: [Redacted]
External Analysis Coordinator, DDI

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FROM

: [Redacted]
Deputy Director of Global Issues

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SUBJECT : Request for Additional Funding for External
Analysis Contract

1. We request approval for increased funding of an external analysis contract on trends in Intra-Sub-Saharan African Trade. The initial contract proposal called for funding in the amount of [Redacted]. We ask that the funding be raised to [Redacted]. The increase reflects the expanded scope of the project with far greater commodity detail as well as greater use of nonofficial sources of trade information requiring overseas travel. [Redacted]

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2. To offset part of the increase in funding for this external research project, we have decided to postpone a [Redacted] external contract on Intra-South American trade that was scheduled for FY84. Given the paucity of trade information on African countries we believe the [Redacted] would be better spent in expanding the scope of the Intra-Sub-Saharan African project. The contract will benefit analysts in both OGI and ALA. [Redacted]

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Attachment:
Contractor's Proposal

APPROVED:

DATE

[Redacted Signature]

Richard J. Kerr, A/DDI

30 MAY 1984

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DDI- 03152-84

29 May 1984

NOTE FOR: ADDI

FROM :

25X1

SUBJECT : OGI Contract Project Proposals

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Both of the attached contract project proposals have come in over the originally expected/requested dollar amount. In each case manpower requirement costs, travel costs, etc, were underestimated -- i.e., undereducated COTRs.

- o Both project proposals have been coordinated with ALA.
- o Funding is not a problem; OGI has FY 1984 External Analysis money available.

Foreign Direct Investment in the Caribbean

- o Late entry in the Research Program
- o Sole Source results from excellent work on current "Foreign Export Processing Zone" contract which was a competitive procurement.
- o Proposed Contractor -- -- has unique expertise and personal contracts.
- o Basically a data collection contract with analysis to be done in-house by OGI analyst for paper scheduled with August completion date.
- o Schedule is tight but OGI confident work can and will be completed on time. Contractor has beefed up staff to accomplish.

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Trends in Intra-Sub-Saharan African Trade

- o Competitive procurement
 - o ALA participated in evaluation of proposals. Concurred in recommended contractor.
 - o [redacted] came in #2 in proposal evaluation. Lower price but also much less detail in scope of effort to be performed. 25X1
 - o This is our first contract with [redacted] [redacted] Excellent references and reputation. 25X1
- [redacted] 25X1

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