

**ROUTING AND INITIAL SLIP**

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**EXECUTIVE SECRETARIAT  
ROUTING SLIP**

TO: (Name, office symbol, room number, building, Agency/Post)	Initials	Date
1. DIRECTOR OF LOGISTICS		
2.		
3.		
4.		
5.		

Action	File	Note and Return
Approval	For Clearance	Per Conversation
As Requested	For Correction	Prepare Reply
Circulate	For Your Information	See Me
Comment	Investigate	Signature
Coordination	Justify	

**REMARKS**

#1 - ACTION

PLEASE RESPOND DIRECT WITH A DROP COPY

TO ODDA AND EXECUTIVE REGISTRY.

SUSPENSE: 10 OCTOBER 1986

DDA REGISTRY  
FILE 60-6

DO NOT use this form as a RECORD of approvals, concurrences, dispassions, clearances

STAT FROM: (Name, org. symbol, Agency) ADDA Room No.—Bldg. Phone No.

TO:		ACTION	INFO	DATE	INITIAL
1	DCI				
2	DDCI				
3	EXDIR		X		
4	D/ICS				
5	DDI				
6	DDA	X			
7	DDO				
8	DDS&T				
9	Chm/NIC				
10	GC				
11	IG				
12	Compt				
13	D/OLL				
14	D/PAO				
15	D/PERS				
16	VC/NIC				
17					
18					
19					
20					
21					
22					

SUSPENSE \_\_\_\_\_ Date

Remarks

Executive Secretary  
23 Sep 86

3637 (10-81)

STAT  
ER-86-4270

JACK H. FERGUSON  
President and  
Chief Executive Officer

Post Office Box 26666  
Richmond, Virginia 23261  
804-771-4271

Executive Registry

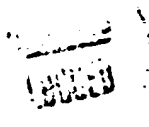
86- 4270

September 17, 1986

The Honorable William S. Casey  
CIA, Real Estate  
Construction Division  
Cia Headquarters  
Langley, Virginia 20505



VIRGINIA POWER



Dear Mr. Casey:

Last March, Virginia Power surveyed 5,202 of its commercial and industrial customers. The results disturb me.

We conducted the survey to establish a benchmark from which we might gauge future changes in attitudes. But the attitudes we found varied greatly from fact.

For example, more than half of our commercial and industrial customers believe that their electric rates are higher than those in other states. Facts prove otherwise. A recent report in Energy User News found Virginia Power commercial and industrial rates among the lowest in the country. Our commercial rates were lower than 94 of 137 utilities polled. Our industrial rates were lower than 96 of 146. Copies of the Energy User News charts are enclosed for your information.

Since 1980, the typical bill for a Virginia Power industrial customer has actually dropped in unadjusted dollars, despite a 40.6 percent level of inflation over the period. The typical bill for a commercial customer has risen 14 percent since 1980 - about a third the pace of inflation. And this outstanding rate performance will continue. We announced August 20th that we will not seek any base rate increase at least through 1987.

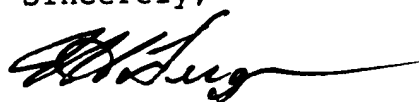
The survey results also indicated less than a third of our commercial and industrial customers feel Virginia Power is a better company today than five years ago. Quite candidly, we feel our company has made enormous strides over the first half of the 80's. By almost every measure, our generating and service performance have improved dramatically - most indicators actually top national averages.

I am deeply concerned that so many of our major customers are unaware of the tremendous strides Virginia Power has made in the past five years. I am enclosing with this letter some information about our performance. But I am primarily writing to you to solicit your opinion. How can we better communicate with you? What can we do to better meet your expectations?

Page 2  
September 17, 1986

Please take the time to write to me personally and let me know your thoughts and suggestions. I can assure you we will pay attention.

Sincerely,

A handwritten signature in cursive script, appearing to read "J. H. Ferguson", with a long horizontal flourish extending to the right.

Jack H. Ferguson

Enclosures

# RANKING OF ELECTRICITY PRICES TO INDUSTRIAL USERS

## HIGHEST PRICES

12/85 Rank	12/85 Kwh Perctile.State	Utility	12/85 c/kwh	12/84 c/kwh	Pct. Chg.
1	0.4 Ca	San Diego G&E	12.60c	11.86c	6%
2	0.6 NY	Con Edison	11.57c	13.00c	-11%
3	0.8 Ct	United Illum.	9.30c	9.57c	-3%
4	1.3 NJ	Jersey Central P&L	8.57c	8.57c	0%
5	1.3 Ma	Eastern Edison Co.	8.47c	9.00c	-6%
6	1.7 NY	Long Island Light.	8.35c	11.07c	-25%
7	2.1 Hi	Hawaiian Elec.	8.17c	8.96c	-9%
8	4.7 Ca	S. Calif. Edison	8.03c	7.12c	13%
9	4.9 NY	Central Hudson G&E	7.93c	8.36c	-5%
10	5.2 Ma	Boston Edison Co.	7.83c	8.96c	-13%
11	7.6 Ca	Pacific Gas & Elec.	7.81c	7.51c	4%
12	9.0 NJ	Public Service E&G	7.52c	7.09c	6%
13	11.2 Pa	Phila. Elec. Co.	7.24c	6.96c	4%
14	11.3 NY	Orange & Rockland	7.19c	8.51c	-16%
15	11.4 RI	Narragansett Elec.	7.12c	6.34c	12%
16	11.5 Vt	Central Vt. P. S.	7.07c	6.14c	15%
17	11.7 NM	Pub. Serv. N.M.	7.02c	6.76c	4%
18	12.3 Ct	Conn. Light & P.	6.84c	7.29c	-6%
*19	13.5 In	N. Ind. P. S.	6.79c	6.57c	3%
*20	13.9 Fl	Jacksonville Elec.	6.79c	6.87c	-1%
21	14.4 Oh	Toledo Edison Co.	6.77c	6.30c	7%
22	15.0 Fl	Florida P&L	6.65c	6.48c	3%
23	15.3 NH	P. S. New Hampshire	6.63c	7.13c	-7%
24	15.8 Pa	Duquesne Light Co.	6.58c	6.60c	0%
25	16.3 Ca	Los Angeles DPW	6.54c	6.57c	0%
26	16.3 Ak	Golden Valley Elec.	6.52c	10.34c	-37%
27	16.4 Ma	Commonwealth El.	6.47c	7.23c	-11%
*28	17.0 Ma	Massachusetts Elec.	6.44c	6.40c	1%
*29	17.0 Ak	Alaska Elec. Light	6.44c	6.10c	6%
30	17.3 Ms	Mississippi P&L	6.42c	4.90c	31%
31	17.5 NY	Rochester G&E	6.13c	5.76c	6%
32	17.7 Ma	Western Mass. Elec.	6.12c	6.67c	-8%
33	18.6 Oh	Ohio Edison Co.	6.08c	5.62c	8%
34	19.0 Az	Ariz. Public Serv.	6.07c	5.68c	7%
35	19.4 NY	N. Y. State E&G	6.04c	5.91c	2%
36	19.4 SD	Northwestern P. S.	6.01c	5.94c	1%
*37	20.8 Tn	TVA	5.96c	4.99c	19%
*38	21.2 Ks	Kansas Gas & Elec.	5.96c	4.71c	27%
39	23.5 Mi	Detroit Edison Co.	5.95c	5.58c	7%
40	24.6 Pa	Pennsylvania P&L	5.82c	5.14c	13%
41	27.2 Il	Commonwealth Ed.	5.80c	5.99c	-3%
42	27.7 Pa	Metropolitan Edison	5.78c	6.99c	-17%
43	28.4 Pa	Pa. Electric Co.	5.75c	5.29c	9%
44	28.8 Mn	Minnesota P&L	5.74c	8.25c	-30%
45	29.9 Oh	Cleveland El. Illum.	5.73c	5.67c	1%
46	30.5 Ar	Arkansas P&L	5.69c	4.04c	41%
47	30.6 Ia	Iowa Pub. Serv.	5.62c	6.27c	-10%
48	30.7 Tx	El Paso Electric	5.59c	6.26c	-11%
49	30.8 Nv	Sierra Pacific P.	5.55c	5.40c	3%
50	32.5 Mi	Consumers Power	5.54c	5.30c	5%
51	32.6 Ga	Savannah Electric	5.46c	5.31c	3%
52	32.9 Az	Tucson Electric	5.37c	5.61c	-4%
53	33.4 In	Ind. & Mich. Elec.	5.33c	5.01c	6%
54	33.5 La	New Orleans P. S.	5.31c	5.40c	-2%
55	33.6 Ks	Centel Corp.	5.25c	4.45c	18%
56	33.7 Mo	Missouri P. S.	5.22c	5.13c	2%
57	34.1 Me	Central Me. Power	5.15c	5.12c	1%
58	34.6 Oh	Dayton Power & L.	5.13c	5.25c	-2%
59	35.4 Tx	Central Power & L.	5.10c	5.77c	-12%
60	39.0 Tx	Houston Lighting	5.06c	5.25c	-3%
*61	39.7 DC	Potomac Electric	5.05c	4.88c	3%
*62	40.2 Tx	San Antonio Bd.	5.05c	5.59c	-10%
63	40.7 Tx	Texas-N. M. Power	5.02c	5.06c	-1%
*64	42.2 NC	Carolina P&L	5.01c	5.09c	-2%
*65	42.7 Or	Portland Gen. Elec.	5.01c	5.35c	-6%
*66	43.1 De	Delmarva P&L	5.01c	4.36c	15%
67	43.4 Oh	Columbus & Southern	5.00c	5.21c	-4%
68	43.8 SC	Carolina P&L	4.98c	4.92c	1%
69	44.1 Ks	Kansas Power & L.	4.96c	5.11c	-3%
70	44.3 Ia	Iowa Power & Light	4.94c	5.01c	-1%
*71	44.5 Pa	Pa. Power Co.	4.87c	4.42c	10%
*72	44.7 ND	Otter Tail Power	4.87c	4.64c	5%
73	44.8 Ky	Union Light	4.85c	4.62c	5%

## How to Find Your Utility

These prices reflect what electric utilities charged their industrial customers in December 1985, based on revenue per kwh. Some utilities class all customers above a certain size as industrial, regardless of economic function.

The first number for each utility is its rank. Ties are indicated by symbols.

To find a particular utility, refer to the state list below and then check the ranks occupied by that state's utilities.

The kwh percentile tells what what percent of the surveyed utilities' kwh were sold by that line's utility and those ranking above it.

Al.	87, 90
Ak.	26, 29
Az.	34, 52, 116
Ar.	46
Ca.	1, 8, 11, 25
Co.	99
Ct.	3, 18
De.	66
Dc.	61
Fl.	20, 22, 75, 84, 88, 102
Ga.	51, 86
Hi.	7
Id.	140
Il.	41, 79, 85, 132, 138
In.	19, 53, 117, 121, 128
Ia.	47, 70, 94, 105, 130
Ks.	38, 55, 69
Ky.	73, 101, 106, 115, 119
La.	54, 83, 107, 109
Me.	57
Md.	80, 135
Ma.	5, 10, 27, 28, 32
Mi.	39, 50
Mn.	44, 110
Ms.	30, 96, 124
Mo.	56, 82, 118, 126
Mt.	133, 142
Nc.	112, 114, 127
Nv.	49, 74
Nh.	23
Nj.	4, 12, 106
Nm.	17
Ny.	2, 6, 9, 14, 31, 35, 120, 144
Nc.	64, 91
Nd.	72
Oh.	21, 33, 45, 58, 67, 77, 134, 146
Ok.	92, 93
Or.	65, 123, 143
Pa.	13, 24, 40, 42, 43, 71, 129
Ri.	15
Sc.	68, 81
Sd.	36
Tn.	33, 37
Tx.	48, 59, 60, 62, 63, 78, 100, 103, 113
Ut.	98
Vt.	16
Va.	97
Wa.	136, 137, 139, 141, 145
Wv.	111, 131
Wi.	76, 89, 95, 104, 122
Wy.	125

Source: Department of Energy's unpublished Form 826 survey Long Island Lighting redefined "industrial" in mid-1985.

To eliminate misleading distortions, EUN obtained substitute price averages direct from the utility for Tucson Electric and for TVA in Kentucky.

## LOWEST PRICES

12/85 Rank	12/85 Kwh Perctile.State	Utility	12/85 c/kwh	12/84 c/kwh	Pct. Chg.
146	100.0 Oh	Ohio Valley Elec.	1.51c	1.59c	-5%
145	98.3 Wa	Tacoma Dept. P. U.	1.63c	1.00c	51%
144	98.0 NY	N.Y. Power Auth.	1.94c	1.88c	3%
143	97.1 Or	Bonneville Power	2.02c	1.97c	3%
142	96.9 Mt	Bonneville Power	2.08c	2.36c	-12%
141	96.4 Wa	Bonneville Power	2.11c	2.41c	-12%
140	93.9 Id	Idaho Power Co.	2.25c	2.11c	7%
139	93.4 Wa	Seattle City Light	2.37c	3.39c	-30%
138	93.2 Il	Electric Energy Inc.	2.48c	2.41c	3%
*137	92.2 Wa	Wash. Water Power	3.06c	2.80c	9%
*136	92.1 Wa	Puget Sound P&L	3.06c	2.90c	6%
135	91.6 Md	Potomac Edison	3.31c	3.09c	7%
134	91.0 Oh	Ohio Power Co.	3.32c	3.40c	-2%
133	88.6 Mt	Montana Power Co.	3.37c	2.96c	14%
132	88.3 Il	Illinois Power Co.	3.43c	3.74c	-8%
131	87.3 WV	Monongahela Power	3.45c	3.45c	0%
130	86.6 Ia	Iowa Electric L&P	3.48c	4.07c	-14%
129	86.4 Pa	West Penn Power	3.58c	3.67c	-2%
128	85.5 In	Southern Ind. G&E	3.65c	3.63c	1%
127	85.3 Ne	Omaha Pub. P. Dist.	3.69c	3.78c	-2%
126	85.1 Mo	Empire District El.	3.72c	3.67c	1%
*125	85.0 Wy	Pacific Power & L.	3.73c	3.37c	11%
*124	85.0 Ms	TVA	3.73c	3.63c	3%
123	84.8 Or	Pacific Power & L.	3.79c	3.94c	-4%
122	83.7 Wi	Northern States P.	3.81c	3.74c	2%
121	83.5 In	Indianapolis P&L	3.82c	3.67c	4%
120	82.9 NY	Niagara Mohawk P.	3.84c	3.92c	-2%
*119	81.3 Ky	TVA	3.94c	4.02c	-2%
*118	81.0 Mo	Union Electric	3.94c	3.37c	17%
117	79.9 In	Indiana P. S. Co.	3.95c	3.82c	3%
116	79.0 Az	Salt River District	3.96c	3.42c	16%
115	78.7 Ky	Kentucky Power	4.00c	4.01c	0%
114	78.3 Ne	Lincoln Elec. Sys.	4.01c	3.92c	2%
113	78.2 Tx	Southwestern P. S.	4.05c	4.77c	-11%
112	77.3 Ne	Neb. Public P. Dist.	4.07c	3.78c	8%
111	77.2 WV	Appalachian Power	4.11c	4.15c	-1%
110	75.9 Mn	Northern States P.	4.12c	4.01c	3%
109	74.2 La	Louisiana P&L	4.15c	4.68c	-11%
108	72.4 Ky	Kentucky Utilis. Co.	4.16c	4.44c	-6%
107	71.9 La	Central La. Elec.	4.17c	4.39c	-5%
*106	71.7 NJ	Atlantic Electric	4.19c	6.80c	-38%
*105	71.5 Ia	Interstate Power Co.	4.19c	4.28c	-2%
104	71.2 Wi	Wisc. Publ. Serv.	4.20c	4.62c	-9%
103	70.9 Tx	Texas Utilis. Elec.	4.27c	4.45c	-4%
102	67.6 Fl	Tampa Elec. Co.	4.28c	4.54c	-6%
101	67.2 Ky	Louisville G&E	4.31c	4.30c	0%
100	66.8 Tx	Southwestern Elec.	4.34c	4.60c	-6%
*99	66.1 Co	Public Serv. Colo.	4.35c	4.41c	-1%
*98	65.7 Ut	Utah Power & L.	4.35c	3.95c	10%
97	64.7 Va	Virginia Power Co.	4.37c	4.59c	-5%
96	63.5 Ms	Mississippi Power	4.41c	4.51c	-2%
95	63.1 Wi	Wisconsin P&L	4.42c	3.69c	20%
94	62.8 Ia	Iowa-III. G&E	4.47c	4.09c	9%
93	62.5 Ok	Oklahoma G&E	4.49c	3.97c	13%
*92	61.7 Ok	Public S. of Okla.	4.50c	4.17c	8%
*91	61.2 NC	Duke Power Co.	4.50c	4.40c	2%
90	58.0 Al	TVA	4.52c	4.67c	-3%
89	57.4 Wi	Wisc. Elec. Power	4.54c	4.63c	-2%
88	56.6 Fl	Florida Power Corp.	4.57c	4.56c	0%
*87	56.1 Al	Alabama Power Co.	4.64c	4.45c	4%
*86	54.0 Ga	Georgia Power Co.	4.64c	4.59c	1%
85	51.2 Il	Central Ill. P. S.	4.65c	4.61c	1%
84	50.7 Fl	Gulf Power Co.	4.69c	4.79c	-2%
83	50.5 La	Gulf States Utilis.	4.70c	3.61c	30%
82	48.6 Mo	Kansas City P&L	4.71c	4.84c	-3%
*81	48.3 SC	S. C. Electric & G.	4.72c	4.73c	0%
*80	47.7 Md	Baltimore G&E	4.72c	4.59c	3%
79	46.4 Il	Central Ill. Light	4.74c	4.94c	-4%
*78	46.1 Tx	West Texas Utilities	4.76c	5.30c	-10%
*77	45.9 Oh	Cincinnati G&E	4.76c	4.91c	-3%
*76	45.3 Wi	Madison Gas & Elec.	4.83c	4.91c	-2%
*75	45.2 Fl	Orlando Commission	4.83c	5.17c	-7%
74	45.2 Nv	Nevada Power Co.	4.84c	4.33c	12%

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ENERGY USER NEWS

June 23/30, 1986 Issue

## RANKING OF ELECTRICITY PRICES TO COMMERCIAL USERS

### HIGHEST PRICES

12/85 Rank	12/85 Pctile	12/85 Kwh State Utility	12/85 c/kwh	12/84 c/kwh	Pct. Chg.
1	0.8	Ca San Diego G&E	13.05c	12.28c	6%
2	1.7	NY Long Island Light	11.75c	13.25c	-11%
3	5.4	NY Con Edison	11.72c	12.74c	-8%
4	5.5	In N. Ind. P. S.	11.47c	11.26c	2%
5	8.8	Ct United Illum	11.07c	10.70c	3%
6	6.0	Az Tucson Gas & E.	11.03c	8.51c	30%
7	6.2	Hi Hawaiian Elec.	10.45c	11.09c	-6%
8	7.1	NJ Jersey Central P&L	10.17c	10.26c	-1%
9	7.8	Pa Phila. Elec. Co.	10.06c	9.87c	2%
10	7.9	NY Orange & Rockland	10.05c	11.28c	-11%
11	8.1	NY Central Hudson G&E	9.93c	9.92c	0%
12	8.1	Ak Golden Valley Elec.	9.35c	13.03c	-28%
13	12.1	Ca Pacific Gas & Elec.	9.03c	8.44c	7%
14	14.7	NJ Public Service E&G	8.99c	8.70c	3%
15	14.8	SD Northwestern P. S.	8.94c	9.06c	-1%
16	15.1	Oh Toledo Edison Co.	8.88c	8.49c	5%
17	16.5	Mi Detroit Edison Co.	8.84c	8.31c	6%
18	17.4	Az Ariz. Public Serv.	8.78c	7.75c	13%
19	17.6	Ma Eastern Edison Co.	8.73c	9.35c	-7%
20	18.5	Oh Ohio Edison Co.	8.72c	8.27c	5%
21	18.8	NM Pub. Serv. N.M.	8.66c	7.68c	13%
22	20.0	Ma Boston Edison Co.	8.60c	9.78c	-12%
23	20.2	NH P. S. New Hampshire	8.36c	8.95c	-7%
24	20.2	Ak Alaska Elec. Light	8.25c	6.68c	24%
25	20.4	Ga Savannah Electric	8.20c	7.91c	4%
26	20.5	Ma Commonwealth El.	8.11c	8.98c	-10%
27	24.4	Ca S. Calif. Edison	8.03c	8.61c	-7%
28	25.7	Ct Conn. Light & P.	7.97c	8.61c	-7%
29	25.9	Fl Jacksonville Elec.	7.88c	7.89c	0%
30	26.3	De Delmarva P&L	7.84c	6.49c	21%
31	26.8	NY N.Y. State E&G	7.83c	7.46c	5%
32	27.0	Tx Texas-N. M. Power	7.80c	8.03c	-3%
33	27.9	Oh Cleveland El. Illum	7.71c	7.52c	3%
34	28.2	Ma Western Mass. Elec.	7.71c	8.22c	-6%
35	31.9	Fl Florida P&L	7.69c	7.62c	1%
36	32.4	Pa Pa. Electric Co.	7.68c	7.13c	8%
37	32.6	Tx El Paso Electric	7.66c	8.72c	-12%
38	33.0	NY Rochester G&E	7.65c	7.41c	3%
39	33.0	Vt Central Vt. P. S.	7.64c	6.53c	17%
40	33.4	Ms Mississippi P&L	7.63c	5.73c	33%
41	33.8	Pa Metropolitan Edison	7.63c	9.00c	-15%
42	34.1	Me Central Me. Power	7.62c	7.30c	4%
43	35.5	Pa Pennsylvania P&L	7.59c	6.77c	12%
44	35.9	Ks Kansas Gas & Elec.	7.51c	5.98c	26%
45	36.1	Ia Iowa Power & Light	7.51c	7.69c	-2%
46	36.3	Mo Missouri P. S.	7.46c	7.38c	1%
47	36.5	Il Central Ill. Light	7.43c	7.77c	-4%
48	36.7	Il Central Ill. P. S.	7.42c	7.63c	-3%
49	37.0	Nv Sierra Pacific P.	7.40c	7.84c	-6%
50	37.3	RI Narragansett Elec.	7.38c	7.03c	5%
51	41.5	Il Commonwealth Ed.	7.36c	7.51c	-2%
52	42.1	Md Baltimore G&E	7.33c	7.18c	2%
53	42.9	Pa Duquesne Light Co.	7.32c	7.18c	2%
54	45.0	Tx Houston Lighting	7.30c	7.42c	-2%
55	45.9	Ma Massachusetts Elec.	7.20c	7.23c	0%
56	46.8	La Gulf States Utilis.	7.08c	5.96c	19%
57	48.7	Ca Los Angeles DPW	7.06c	6.99c	1%
58	49.4	Tx Central Power & L.	7.05c	7.83c	-10%
59	50.1	Ut Utah Power & L.	7.03c	7.39c	-5%
60	50.7	La Louisiana P&L	6.98c	6.59c	6%
61	52.1	Mi Consumers Power	6.89c	6.56c	5%
62	52.2	ND Otter Tail Power	6.88c	6.88c	0%
63	52.9	Mo Kansas City P&L	6.81c	6.65c	2%
64	54.9	NY Niagara Mohawk P	6.78c	7.16c	-5%
65	55.1	La Central La. Elec.	6.77c	7.85c	-14%
66	55.2	Pa Pennsylvania P. Co	6.76c	6.48c	4%
67	57.5	Ga Georgia Power Co	6.70c	6.81c	-2%
68	58.7	Al Alabama Power Co	6.62c	6.69c	-1%

### How to Find Your Utility

These prices reflect what electric utilities charged their commercial-sector customers in December 1985, based on revenue per kwh. The commercial sector generally includes offices, stores and schools, though utilities' definitions vary.

The first number for each utility is its rank. Ties are indicated by symbols.

To find a particular utility, refer to the state list below and then check the ranks occupied by that state's utilities.

The kwh percentile tells what what percent of the surveyed utilities' kwh were sold by that line's utility and those ranking above it.

Al	68
Ak	12, 24, 112
Az	6, 18, 83
Ca	1, 13, 27, 57
Co	103
Ct	5, 28
De	30
DC	85
Fl	29, 35, 84, 89, 91, 102
Ga	25, 67
Hi	7
Id	135
Il	47, 48, 51, 109
In	4, 93, 124, 126, 128
Ia	45, 78, 82, 88, 96
Ks	44, 80, 110
Ky	99, 105, 106, 121
La	56, 60, 65, 73
Me	42
Md	32, 116
Ma	19, 22, 26, 34, 55
Mi	17, 61
Mn	117, 119
Ms	40, 90
Mo	46, 63, 122, 123
Mt	133
Ne	92, 129, 131
Nv	49, 72
NH	23
NJ	8, 14, 70
NM	21
NY	2, 3, 10, 11, 31, 38, 64
NC	75, 95
ND	62
Oh	16, 20, 33, 71, 81, 86, 113
OK	100, 115
Or	98, 120
Pa	9, 36, 41, 43, 53, 66, 132
RI	50
SC	74, 76
SD	15
Tn	15
Tx	32, 37, 54, 58, 87, 97, 104, 108, 111
Ut	59
Vt	39
Va	94
Wa	127, 134, 136, 137
WV	114, 118
Wi	77, 79, 101, 107, 125
WY	130

Source: Department of Energy's unpublished Form 826 survey Long Island Lighting redefined "commercial" in mid-1985.

### LOWEST PRICES

12/85 Rank	12/85 Pctile	12/85 Kwh State Utility	12/85 c/kwh	12/84 c/kwh	Pct. Chg.
137	100.0	Wa Tacoma Dept. P. U.	1.95c	1.78c	10%
136	99.8	Wa Seattle City Light	3.07c	4.22c	-27%
135	99.1	Id Idaho Power Co.	4.23c	4.07c	4%
134	98.7	Wa Wash. Water Power	4.27c	4.30c	-1%
133	98.2	Mt Montana Power Co.	4.50c	3.68c	22%
132	97.9	Pa West Penn Power	4.67c	4.69c	0%
131	97.4	Ne Lincoln Elec. Sys.	4.68c	4.68c	0%
130	97.3	Wy Pacific Power & L.	4.86c	4.33c	12%
129	97.2	Ne Omaha Pub. P. Dist	4.87c	4.93c	-1%
128	96.8	In Indianapolis P&L	4.88c	4.83c	1%
127	96.4	Wa Puget Sound P&L	4.89c	4.73c	3%
126	95.3	In Southern Ind. G&E	5.07c	5.08c	0%
125	95.1	Wi Northern States P.	5.16c	5.06c	2%
*124	95.0	In Indiana P. S. Co.	5.17c	5.13c	1%
*123	94.3	Mo Union Electric	5.17c	4.40c	18%
122	92.4	Mo Empire District El.	5.18c	5.29c	-2%
121	92.3	Ky Kentucky Utilis Co.	5.25c	5.51c	-5%
120	91.9	Or Pacific Power & L.	5.27c	5.31c	-1%
119	90.8	Mn Northern States P.	5.28c	5.28c	0%
118	90.0	WV Monongahela Power	5.38c	5.21c	3%
*117	89.7	Mn Minnesota P&L	5.45c	5.77c	-6%
*116	89.6	Md Potomac Edison	5.45c	5.29c	3%
115	89.3	Ok Public S. of Okla.	5.46c	4.92c	11%
114	88.7	WV Appalachian Power	5.55c	5.39c	3%
113	87.8	Oh Ohio Power Co.	5.59c	5.76c	-3%
*112	87.0	Ak Chugach Elec. Assn	5.60c	6.36c	-12%
*111	86.9	Tx Southwestern P. S.	5.60c	6.11c	-8%
110	86.5	Ks Kansas Power & L.	5.62c	5.91c	-5%
109	86.0	Il Illinois Power Co.	5.64c	5.87c	-4%
108	85.4	Tx Southwestern Elec.	5.66c	5.72c	-1%
107	84.9	Wi Madison Gas & Elec.	5.72c	6.06c	-6%
*106	84.8	Ky Kentucky Power	5.76c	5.63c	2%
105	84.6	Ky Louisville G&E	5.76c	5.78c	0%
104	84.2	Tx Texas Utilis. Elec.	5.85c	6.00c	-3%
103	80.4	Co Public Serv. Colo.	5.86c	6.05c	-3%
102	78.8	Fl Orlando Commission	5.87c	6.15c	-5%
*101	78.5	Wj Wisc. Publ. Serv.	5.88c	6.28c	-6%
*100	78.2	Ok Oklahoma G&E	5.88c	5.46c	8%
99	77.4	Ky Union Light	5.95c	5.76c	3%
98	77.3	Or Portland Gen. Elec.	5.99c	6.25c	-4%
97	76.3	Tx West Texas Utilities	6.08c	6.85c	-11%
*96	76.2	Ia Iowa Pub. Serv.	6.09c	7.96c	-23%
*95	76.0	NC Duke Power Co.	6.09c	5.69c	7%
94	73.9	Va Virginia Power Co.	6.11c	6.38c	-4%
93	71.4	In Ind. & Mich. Elec.	6.12c	5.87c	4%
92	70.8	Ne Neb. Public P. Dist	6.16c	5.83c	6%
91	70.6	Fl Florida Power Corp.	6.18c	6.26c	-1%
90	69.7	Ms Mississippi Power	6.20c	6.56c	-5%
89	69.4	Fl Tampa Elec. Co.	6.22c	6.27c	-1%
88	68.8	Ia Interstate Power Co.	6.24c	6.54c	-5%
*87	68.6	Tx San Antonio Bd	6.32c	6.86c	-8%
*86	68.3	Oh Columbus & Southern	6.32c	6.29c	0%
85	67.6	DC Potomac Electric	6.35c	6.09c	4%
84	66.0	Fl Gulf Power Co.	6.37c	6.85c	-7%
83	65.7	Az Salt River District	6.40c	5.85c	9%
82	65.0	Ia Iowa-III. G&E	6.42c	6.17c	4%
81	64.8	Oh Dayton Power & L.	6.42c	6.71c	-4%
*80	64.3	Ks Centel Corp.	6.44c	6.33c	2%
*79	64.2	Wi Wisconsin P&L	6.44c	5.40c	19%
78	63.9	Ia Iowa Electric L&P	6.46c	6.45c	0%
77	63.7	Wi Wisc. Elec. Power	6.47c	6.58c	-2%
*76	62.6	SC Carolina P&L	6.49c	6.51c	0%
*75	62.4	NC Carolina P&L	6.49c	6.53c	-1%
74	61.3	SC S. C. Electric & G.	6.50c	6.68c	-3%
73	60.7	La New Orleans P. S.	6.51c	6.04c	8%
72	60.4	Nv Nevada Power Co.	6.54c	6.14c	7%
*71	60.3	Oh Cincinnati G&E	6.54c	6.68c	-2%
*70	59.7	NJ Atlantic Electric	6.57c	8.72c	-25%
*69	59.2	Ar Arkansas P&L	6.57c	5.13c	28%

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