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DO NOT use this form as a RECORD of approvals, concurrences, dispose clearances, and similar actions								
FROM: (Name, org. symbol, Agency/Post)	Room No.—Bidg.							
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*U.S.G.P.O.:1983 -421-529/320 FPMR (41 CFR) 101-11.206

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EXECUTIVE SECRETARIAT ROUTING SLIP

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Remarks

TO #14: For your handling as appropriate.

Executive Secretary

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SATELLITE HYDROLOGY ASSOCIATES

Independent Remote Sensing Consultants

Executive Registry

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5.

26 March 1986

Director Central Intelligence Agency Langley, Virginia 23665

Dear Sir:

I recently visited the SPOT Image Corp. headquarters in Reston, Virginia, to discuss our future acquisition of SPOT data from the newly launched French satellite, SPOT. We have signed a contract with SPOT Image Corp. (of America) to purchase data/imagery for our own use, and as soon as the resale agreements are ready to be signed, we shall sign with SPOT Image. SPOT Image Corp. is the sole distributor of data collected worldwide for customers in the United States. Currently, we hold an agreement with EOSAT Corp. (fordsecuring Landsat data/imagery).

It occurred to use that your agency will undoubtedly be interested in the newello- and 20-meter SPOT imagery and computer tapes. Satellite Hydrology Associates has acted as purchasing agents for various federal agencies, and for private firms as well, in purchasing satellite data for environmental, disaster, and other uses. Welare thoroughly knowledgeable in data ordering, selection, quality, and processing.

Our offices are conveniently located in nearby Vienna, Virginia, about halfway between SPOT headquarters and your headquarters. We would be pleased to act as a procurement company for you or to consult in the remote sensing field if you should require such services.

It would be appreciated if you would forward this letter to the appropriate office in your organization. Thank you.

Si

Sincerely,

Donald R. Wiesnet Executive Director

DRW/cf/jbh