

EXECUTIVE SECRETARIAT

Routing Slip

TO:	ACTION	INFO	DATE	INITIAL
1	DCI			
2	DDCI			
3	EXDIR			
4	D/ICS			
5	DDL	✓		
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8	DDS&T			
9	Chm/NIC			
10	GC			
11	IG			
12	Compt			
13	D/EEO			
14	D/Pers			
15	D/OEA			
16	C/PAD/OEA			
17	SA/IA			
18	AO/DCI			
19	C/IPD/OIS			
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22				
SUSPENSE		Date		

Remarks:

For any appropriate action

Executive Secretary
[Signature]
 Date

Executive Registry
82-12663
Revised 25 Oct

DEVELOPMENT CONSULTANCY
INTERNATIONAL, INC.
5400 DUVALL DRIVE
BETHESDA, MARYLAND 20816

ROGER ERNST
JEAN O. ERNST

TELEPHONE
(301) 229-3522

October 10, 1982

The Honorable William J. Casey
Director,
Central Intelligence Agency
Langley, Virginia

Dear Bill:

I am writing to introduce our new company to you. Through Development Consultancy International, Inc., we will offer the skills and knowledge acquired in more than thirty years of high level assignments for the U.S. Government here and in Asia, Africa and Europe. We expect to serve business, government, foundations, and international institutions.

Here's what we are good at:

- o Planning development programs and projects, both here and overseas.
- o Changing resource utilization patterns and organizational structures to turn institutional flab into muscle and get better results from existing staff and equipment.
- o Fitting research results into current operations with needed changes in procedures.
- o Evaluating whether current programs and projects are on track and determining how to make necessary course changes.
- o Setting up training on the management of economic development projects, designed to create skills and motivation, especially in areas of high-cost and scarcity.
- o Providing leadership and startup assistance for new development projects.
- o Presenting seminars on economic development theory and problems, in the U.S. and abroad.

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Development Consultancy International, Inc., is strong in ability to perceive and foment changes needed to improve effectiveness, to lower overhead levels, and to streamline operations. We can help in creating ideas--intellectual capital--and in translating ideas into reality.

We have special experience in linking government and private sector initiatives, and in helping clients succeed in other cultures and business climates. We had a major hand in setting into motion the successes of Taiwan and Korea economically, in creating a favorable climate for foreign investment in both those countries, and at an early stage in creating the NATO common facilities program. More recently, we completed one major program development assignment with success.

We are available to work anywhere in the U.S. and overseas.

Can we be of help to you, or to those with whom you are associated? Let me know if you want our c.v.s. I look forward to hearing from you, and hope to be of service in the near future.

With warm personal regards.

Sincerely yours

A rectangular box with a black border, used to redact the signature of the sender.

STAT