

THE WHITE HOUSE

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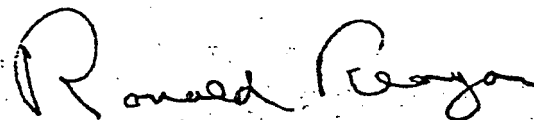
August 13, 1982

MEMORANDUM FOR THE HEADS OF
DEPARTMENTS AND AGENCIESSUBJECT: Fiscal Year 1982 Minority Business
Procurement Goals

Specific goals for minority participation in Federal procurement are a reflection of this Administration's commitment to the development of self-sustaining minority businesses. Federal procurement has been successful in accelerating the growth and development of many firms owned by minority Americans. In addition to providing a broader base for Federal procurement, this program encourages private firms to follow the Federal lead and diversify their procurement sources to include minority firms. The Federal sector has led the way in this effort, but it is the private sector which must sustain the long term growth and development of minority businesses.

I am pleased to affirm my Administration's commitment to minority business development. It was recently brought to my attention that the goals established for minority procurement in FY 1982 were less than what was actually achieved in FY 1981. While it is too late in the fiscal year to begin a formal process of reestablishing these goals upward, I, nonetheless, urge agencies to attempt to ensure that achievements in FY 1982 exceed those in FY 1981 by at least 10 percent. This increased goal is consistent with the increase in overall Federal procurement, and ensures that the program will continue to meet its goals of encouraging the development of minority business.

I have designated the Small Business Administration the lead agency to assist the other agencies in increasing these awards to minority business. In addition, I am directing that future goals, which will be coordinated with other Federal agencies by the Small Business Administration, reflect appropriate targets for minority business participation in Federal procurement activities.



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