16 December 1974

MEMORANDUM FOR: D/DCI/IC

SUBJECT

: Comments on Intelligence and Policymaking

in an Institutional Context by William J.

Barnds (November 18, 1974)

1. On the whole the paper is a very good primer on US intelligence and its relationship to policymaking, although there are a few parts that are out of date or wrong.

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- 3. There are serious problems with the economic aspects of the paper. I agree with the comments on this subject presented in the memorandum from OER which I am sending along as a tab to this memo.
- 4. Barnds could use a little education on the so-called information explosion as regards his discussion beginning on the bottom of page 5. Our study of the flow of information shows that over the past few years the amount of paper which is disseminated

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to production analysts in CIA has not increased. The amount of raw information collected by technical means has certainly increased, and the burden has fallen primarily on the processors of the raw take mainly from SIGINT and photographic collectors. Although the flow of new information to the production analyst has not grown, the inventory of information upon which he can draw continues to increase at about a constant rate.

- 5. What follows are several specific comments or suggestions on the text:
  - --The underlined statement at the bottom of page 7 dealing with the use of intelligence in planning and decisionmaking would benefit from the addition of the concept that intelligence is also used in the implementation of decisions.
  - --I don't see any particular benefit from introducing the archaic distinction between strategic and tactical intelligence in the last paragraph on page 9.
  - --Barnds impressions of the relative importance of various kinds of information to intelligence production (beginning on the bottom of page 9) are quite different from our statistical studies on the subject. This question can be viewed from at least two different perspectives: the relative volumes of information received from various types of collection, or the relative importance of various collection programs to the production of finished intelligence. Furthermore, I don't believe that Barnds discussion of sources makes clear enough the important differences that exist among the relative importance (or volume) with regard to country or topics. Whether we should educate Barnds on this I leave to you.
  - --On the top of page 14 Barnds says RADINT is a type of ELINT. This is not true.

- --On page 17 he says that the intelligence services concentrate largely on tactical intelligence matters of interest to their particular service. Certainly this is true in the field and with respect to technical characteristics of weapon systems, but since the creation of DIA most of the intelligence work on orders of battle, military posture, and the like is done by DIA.
- --The description of the contribution to national current intelligence publications presented on the bottom of page 17 is not as good as that presented on the top of page 43.
- --Perhaps some of the material in the OER memo on briefing services to economic policymakers should be added to the top of page 19.
- --To characterize INR's role as managing the external research program of the Intelligence Community is very misleading. At most, it surveys and monitors work related to foreign affairs. Most of the external intelligence research (measured in reports, manhours, or money) of the CIA and DoD, especially on technical and military subjects, is not even registered in INR's reporting.
- --I don't agree with Barnds characterization (page 26) that there has been a trend toward increased emphasis on current intelligence reporting and the downgrading of longer-range analysis and estimates.
- --I read the last third of page 29 as being Andy Marshall's views. I would advise Barnds to investigate whether this is a true reflection of what people really close to policymakers (e.g., NSC Staff people) think about these generalizations.

--In the middle of page 32, Barnds suggests that the NSCIC might examine whether the Intelligence Community is devoting the right percentage of its resources to various topics. Your views on whether the NSCIC is the proper forum for this matter might be helpful to Barnds.

EDWARD W. PROCTOR Deputy Director for Intelligence

Attachment: OER Memorandum

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