

CENTRAL INTELLIGENCE AGENCY

This Document contains information affecting the National Defense of the United States, within the meaning of Title 18, Sections 793 and 794, of the U.S. Code, as amended. Its transmission or revelation of its contents to or receipt by an unauthorized person is prohibited by law. The reproduction of this form is prohibited.

INFORMATION REPORT

SECRET

25X6

COUNTRY	East Germany/Western Europe/Egypt	REPORT NO.	[] 25X1
SUBJECT	DIA Foreign Trade Representatives	DATE DISTR.	12 May 1953
DATE OF INFO.	[]	NO. OF PAGES	2 25X1
PLACE ACQUIRED	[]	REQUIREMENT NO.	[]
		REFERENCES	



25X1

The various DIA's, the East German trade agencies, have approximately 1,300 foreign trade representatives located in foreign countries. The following is a list of the known representatives:

<u>Name and Location</u>	<u>Countries Represented</u>	<u>Estimate of Degree of Success</u>
Benrath Machine Tools Ltd. Manchester 16, Empress St. (Cornbrook)	England, Canada, South Africa	Good volume of business
S.I.E.C.O. Lugano, Switzerland, Via Magatti 1	USA, Mexico	Minimal
V.S. Ohmstede, Amsterdam, Paulus Potterstrasse 4	Holland, Indonesia	Large purchases
Outrirel, Brussels, Place de l'Yser 9	Belgian Congo, Belgium, Luxemburg	Medium success
Maskin-Union A.B., Stockholm, Kornhamnstorg 47, Postbox 197	Sweden	Smaller transactions
VOELPEL, Berlin-Charlottenburg 5 ¹ , Lietzensee Ufer 10	Chile, Brazil, Turkey, Israel	Very successful in internal German trade
Interglobo, Milan, Via Felice Bellotti 15	Switzerland, Italy, Liechtenstein, African Continent	Successful, especially with knitting machines and automatic knitting machines
J.C. van Beurden, St. Jozefstraat 99, Dongen/Holland	Holland, Belgium, Luxemburg, Indonesia	Saddlery, Shoë-making machines

SECRET

25X1

STATE	#X	ARMY	#X	NAVY	X	AIR	#X	FBI	AEC	[]
-------	----	------	----	------	---	-----	----	-----	-----	-----

(Note: Washington Distribution Indicated by "X"; Field Distribution by "#".)

574

SECRET



-2-

<u>Name and Location</u>	<u>Countries Represented</u>	<u>Estimate of Degree of Success</u>
Tricotex, Geneva, 20 Rue Francois Grae ²	Liechtenstein, Greece, Italy, Switzerland	Knitting machines
Mahmud S. Mahir, Cairo, 10 Fouad I St.	Egypt for re-export	Good business in EMW cars, Phaenomen cars and AWO motorcycles for re-export.
Paul Fries, Wallisellen, Rotackerstrasse 34	Switzerland, Liechtenstein	Good re-export business
Bilgarnas Inköpcentral, Stockholm, Huvudstavaegen 12	Sweden	IFA (formerly DKW) cars and motorcycles; good turnover

25X6 Comment: The 1952 Berlin Telephone Directory lists: Voelpel Ferdinand,
WMW products, Exp.-Imp. Charlottenburg 5, Lietzensee-Ufer 10, telephone number
92 79 56.

25X6 Comment: The 1952 Schweizerisches Regionenbuch lists a Tricotex S.A.,
Boulevard des Tranchees 32, Geneva.

SECRET