

Marino, R

50019 follow-on

3. Questions on Cost Statement (Page 11 of proposal):

a) Do the 3 Senior Research Psychologists to be used all charge at the same rate  STAT

b) Shouldn't 6 round trips to D.C. be \$1701.00 (6 @ air fare of \$283.50) rather than \$1500.00?

c) Isn't 40 days of car rental more than \$300?

4. Award fee precedents:

STAT

			<u>PHASE)</u>	<u>SUGGESTION</u>
Outstanding	14%	13.5%	15%	--
Excellent	12%	12%	↑	11%
Very Good	9%	9%	↑	↑
Above Average	7 %	7%	↑	↑
Average	5%	5%	↑	↑
Base Minimum	3%	3%	0%	5%

5. The evaluation criteria shall consist of the following factors as applied to the range of fee effectiveness:

Performance -- 75%

(Data collection, Data Analysis, Report/Briefings Preparation each @ 25%)

Management -- 20%

(Contract administration, Progress Reports, Schedule Adherence, Acceptance of Direction)

Cost -- 5%

6. In addition, ratings of general contractual performance will be made as follows:

a) The contractor's methods and manner of working while at the Center.....

b) His reaction to our request for technical information not specified in the contract.....

c) His flexibility and attitude toward adjusting his work to the Center's operational and administrative constraints.....

d) His understanding of the detailed operations of the Center.....

e) His attitude and efforts toward establishing rapport with operational personnel.....

f) His overall commitment to achieving, solid, useful results for the Center.....

g) His objectivity and candidness in dealing with Center technical personnel.

h) His cooperation with and direction of sub-or associate contractor personnel.

i) His self-sufficiency in dealing with matters within the experimental and psychological disciplines.

j) His assignment of the most appropriate and competent personnel available to the project.