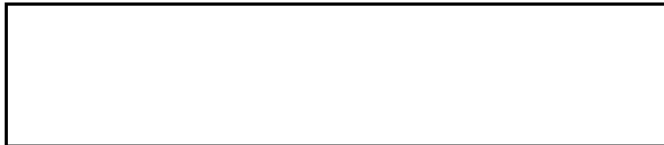


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October 8, 1965

Declass Review by NGA.

Dear John,

Our conversation at lunch last month has been buzzing around in the back of my head. I hope you really will tackle the job of writing a set of center objectives. Art mentioned one time that he had an excellent set of statistics by 80 labor categories which indicated the amount and kind of talent necessary for covering an area, a target or footage. It seems to me that one aim of your objectives might be to increase the productivity in each labor category.

To improve the precision of productivity increase, the labor categories should be weighted to reflect pay scale, training investment, plant and equipment investment and security requirements.

Another type of weighting is also needed but it is not clear to me how it can be accomplished other than subjectively: the labor category man hour output should be weighted as to effectiveness in contributing to the output of the center. For example, a net productivity improvement might be achieved by reducing the productivity of some support activities in order to increase the productivity of some direct activities. Productivity number work is needed however in order to pursue this topic intelligently.

I mentioned to you that [redacted] and I had been discussing the secure video transmission problem. John would like to talk to you directly. I wrote him the enclosed note but did not mail it. If you think it is ok, please drop it in the mail. If not, tear it up. John has been doing some work with your old buddy [redacted] in Phoenix. I run into Bob every so often at [redacted] where he is doing consulting on the [redacted] program.

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Another topic of our conversation last month was the 7 major prime contracts that the staff is planning to place this year. I'm not planning to propose to undertake any of those for several reasons: a) None of the subjects fall directly in my area of competence; b) The prime contracts are probably too large for me to handle; c) I wasn't encouraged very much by the staff.

I have however proposed a more modest program on projection viewers and mensuration. I think I can do a superior job in this area and I hope it goes through.

Keep in touch, John. Let me know how your "objectives" are going.

Regards,

Phil.

It may be well to tell Wil about the Hyatt's CCTV security analysis in order to obviate too much investment on his part.



please - date or his.

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