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[Redacted]

[Redacted]

T3313:8696
9965-3302

29 December 1965

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[Redacted]

Post Office Box 8031
Southwest Station
Washington, D.C. 20024

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Enclosures: (1) Cost Proposal
(2) [Redacted] 65-184, dtd December 1965

Reference: Request for Proposal No. RD-12-66

Gentlemen:

Subject: Proposal - Advanced Rear Projection Viewer

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The enclosures present [Redacted] proposal for the design, development, fabrication, and testing of an Advanced Rear Projection Viewer. The proposal has been prepared in accordance with the reference request. Enclosure (1) sets forth our firm quotation and includes the required cost breakdown. The technical approach, hardware description, statement of work, and program delivery schedule are presented in enclosure (2).

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[Redacted] welcomes this opportunity to apply its knowledge and resources to the subject program. Since 1959, [Redacted] has designed and built viewers and associated equipment for photo interpretation. The proposed advanced viewer utilizes design features and techniques which represent proven solutions. In addition, recent development programs result in cost savings and state-of-the-art advancements in resolution, distortion, illumination, and film handling. These advancements and more than 19 years extensive research and development experience provide the Government with an exceptional source for this development at a considerable cost savings. [Redacted] will commit all necessary personnel and resources to carry the proposed program to a successful completion.

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[Redacted] firm quotation assumes a cost reimbursement type contract containing mutually acceptable terms and conditions as prescribed by government procurement regulations for a development program of this nature. [Redacted] is willing to negotiate a contract containing incentive provisions.

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Declass Review by NGA.

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Contractor's price as submitted herewith is predicated upon the assumption that development costs can be amortized over ten units. In the event that you subsequently order additional units, you will recognize in the cost of these units (up to ten) the pro-rata share of these development costs consistent with our basic cost assumption.

Contractor reserves the right to amend this proposal at any time prior to its acceptance.

Thank you for the opportunity to submit this proposal. If additional information is required, please contact our Marketing Representative,

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Very truly yours,

Manager of Marketing

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