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	29 December 1965				
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STAT	Post Office Box 8031 Southwest Station Washington, D.C. 20024				
STAT	Enclosures: (1) Cost Proposal (2) 5-184, dtd December 1965				
	Reference: Request for Proposal No. RD-12-66				
	Gentlemen:				
	Subject: Proposal - Advanced Rear Projection Viewer				
STAT	The enclosures present proposal for the design, development, fabrication, and testing of an Advanced Rear Projection Viewer. The proposal has been prepared in accordance with the reference request. Enclosure (1) sets forth our firm quotation and includes the required cost breakdown. The technical approach, hardware description, statement of work, and program delivery schedule are presented in enclosure (2).				
STAT	welcomes this opportunity to apply its knowledge and resources to the subject program. Since 1959, has designed and built viewers and associated equipment for photo interpretation. The proposed advanced viewer utilizes design features and techniques which represent proven solutions. In addition, recent development programs result in cost savings and state-of-the-art advancements in resolution, distortion, illumination, and film handling. These advancements and more than 19 years extensive research and development experience provide the Government with an exceptional source for this development at a considerable cost savings. will commit all necessary personnel and resources to carry the proposed program to a successful completion.	STAT			
STAT	firm quotation assumes a cost reimbursement type contract containing mutually acceptable terms and conditions as prescribed by				
STAT	government procurement regulations for a development program of this nature. is willing to negotiate a contract containing incentive provisions.				

Declass Review by NGA.

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Manager of Marketing

Contractor's price as submitted herewith is predicated upon the assumption that development costs can be amortized over ten units. In the event that you subsequently order additional units, you will recognize in the cost of these units (up to ten) the pro-rata share of these development costs consistent with our basic cost assumption.

Contractor reserves the right to amend this proposal at any time prior to its acceptance.

Thank you for the opportunity to submit this proposal. If additional information is required, please contact our Marketing Representative,

Very truly yours,

WLP: GDW: mpb

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B. NAME	AND ADDRESS OF GO	VERNMENT AGENCY M	AKING AUDIT	C. DO YOUR CON	TRACTS PROVIDE	NEGOTIATED OVER-			
Defen	se Contract Au	dit Agency	·	tiating rates)	(ASPR 3-704)? (II)	yes, name Agency nego-			
STATI -	·								
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16.	EXHIBIT A - SUBCO	NTRACT INFORMAT	ION (If more space n	eeded, use blank s	heets, identifying	item number)			
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17.	EXHIBIT B - OTHER	DIRECT COSTS (Sp	ecify. If more space :	needed, use blank	sheets, identifyin	d item number)			
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