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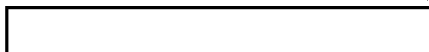
Pages 3
Copy 2 of 3

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March 14, 1966
Ref: 164/PLI-82

25X1



Post Office Box 6788
Fort Davis Station
Washington, D. C. 22020

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Attention:
Reference:

Subject: Confirmation of Presentation, Printer No. 1

Gentlemen:

In support of our presentation of February 28, 1966, we are pleased to submit our formal proposal to resolve the differences which arose during that meeting regarding the proposed change in scope.

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It is contention that the additional effort associated with the frame edge detector is a change in contract scope. The position of the Government is that no change in scope is involved. Our discussions produced no resolution to these differences.

While we continue to feel that our contention is valid, we propose that the impasse be solved by:

1. Providing additional funding of as overrun. (Attachment No. 5) 25X1
2. Fixing the amount of fee for Printer No. 1 at 25X1
3. Therefore, the contract is to read:

<u>Printer No. 1</u>	
Estimated Cost	
Final Negotiated Fee	
Total Estimated Price	

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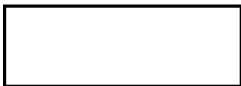
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NGA Review Complete

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March 14, 1966
Ref: 164/PLI-82
Page 2


Printer No. 2
Estimated Cost
Target Fee
Target Price



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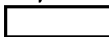

Total Estimated Contract Price

4. The negotiation on Printer No. 2 change in scope, stop work order and overrun remain open.

This proposal contains a slight modification of our verbal proposal. If the fee for Printer No. 1 is simply fixed at  this avoids the necessity of modifying the contract to cost plus fixed fee for Printer No. 1 and cost plus incentive fee for Printer No. 2. A two-part contract would require substantial modification of the terms and conditions.

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Additional details are provided in the attachments. Attachment 1 contains previously submitted information as of November 30, 1965. The remaining attachments provide status as of January 31, 1966, including delivery schedule, estimated cost to complete, total estimated cost at completion, and additional funding required.

We wish also to confirm our agreement that  submit to you an Addendum to the Acceptance Test Procedure (not later than April 10, 1966) for your approval prior to acceptance testing. This Addendum will spell out in detail, where possible, quantitative limits and specific films to be used for the purpose of acceptance by the Government. In conjunction with this submittal,  will attempt to obtain and submit to you for consideration and approval, those films which it feels are appropriate for acceptance testing. In turn, the Government has and will continue to seek appropriate films for these tests. Use of these films (because of their unclassified nature) will enable  representatives to witness Final Acceptance Testing by the Government.

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NOT SO!

This proposal will remain firm for thirty (30) days and be subject to change or confirmation thereafter. All other terms and conditions are to remain unchanged.

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March 14, 1966
Ref: 164/PLI-82
Page 3

Please direct any questions you may have to 
 Manager, Contract Administration, at AC


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Sincerely yours,

INFORMATION SYSTEMS
ENGINEERING DEPARTMENT



vice president and manager

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ATTACHMENT NO. 2

PRINTER 1

DELIVERY SCHEDULE AS OF JANUARY 31, 1966

Test and Inspection	Start April 25, 1966 Complete April 30, 1966
Test Report	May 31, 1966
Operator's Manual	April 30, 1966
Maintenance Manual	May 31, 1966
Delivery of Contact Duplicating and Reseau Printer	May 6, 1966
Drawings and Documentation	May 31, 1966
List of Recommended Spare Parts	April 10, 1966

Next 4 Page(s) In Document Exempt