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March 18, 1966

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[Redacted]
P. O. Box 8294
Southwest Station
Washington, D. C. 20024

Dear John:

As a follow-up to our conversations, [Redacted] Vice President and Manager of the Information Systems Engineering Department, will be the principal Corporate officer with whom your visit will be coordinated. The home office has been advised that [Redacted] and you will arrive on United Flight 841, 29 March, at 12:51 p.m. You will be met at the airport by a Corporation representative, and I have suggested that you be taken directly to [Redacted] where the new engineering and manufacturing complex (Systems Division) is located. They have also been advised that [Redacted] will be returning on the evening of the 29th and that the other members of the party may wish to conduct additional discussions on the morning of the 30th.

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Should your plans change during my absence next week, please call my secretary, [Redacted] whom I am sure you will find helpful and who will make appropriate adjustments.

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Sincerely,

[Redacted Signature]

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Washington Representative
Advanced Technical Planning

JLC/es

Declass Review by NGA.

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Document No. A26 25X1

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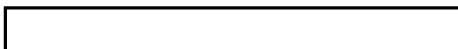
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Copy 1 of 2



March 18, 1966
Ref: 181/PLI-82

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Post Office Box 6788
Fort Davis Station
Washington, D. C. 20020

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Attention:
Reference:

Subject: Printer No. 1, Supplemental Agreement
No. 1 to Contract

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Gentlemen:

Enclosed for your review and approval is Supplemental Agreement No. 1 to Contract executed by

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This agreement is based on the second alternative in proposal of December 2, 1965 (Exhibit I).

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Modification of the transport for the Contact Duplicating and Reseau Printer is necessary to accommodate the new frame edge sensing mechanism designed This is part of the scope change previously discussed with you.

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has reviewed the proposal and deems it technically sufficient and adequate under the conditions imposed in the agreement. The price of

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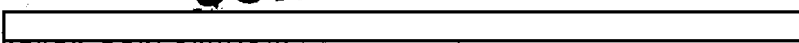
is felt to be reasonable, based on an independent evaluation made by our engineering personnel. Our cost assessment for the additional work is contained in Exhibit II. You will note that, while we made allowance for profit in our pre-bid estimate, actual bid does not include any profit.

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[Redacted]

March 18, 1966

Ref: [Redacted]

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In addition, the agreement formalizes the new delivery schedule transmitted to you at an earlier date.

Should you have any questions, please do not hesitate to contact the undersigned at [Redacted]

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[Redacted]

Yours truly,

INFORMATION SYSTEMS MARKETING
AND PLANNING DEPARTMENT

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[Redacted Signature]

Manager, Contract Administration

TKL/bw

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SUPPLEMENTAL AGREEMENT NO. 1
TO

CONTRACT [REDACTED]

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UNDER A UNITED STATES GOVERNMENT PRIME CONTRACT

25X1
Between:

And:



Entered into as of the 18th
day of February, 1966.

25X1 Contract [REDACTED] is hereby modified as follows:

[REDACTED] is to modify the Contact Duplicating and
Reseau Printer's transport to accommodate the new frame edge
sensing mechanism designed by [REDACTED]

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[REDACTED] will provide a constant speed drive transport.

The following additional conditions are applicable to the new transport:

25X1 1. [REDACTED] will provide a breaking or damping device
to prevent the application of excessive tension to the negative film when
power is applied to the printer.

2. Film speed is to be held constant within a twenty per cent (20%)
variation.

3. Lateral tracking for all film sizes will be provided to assure
that transport and rewinding will be accomplished without film damage.

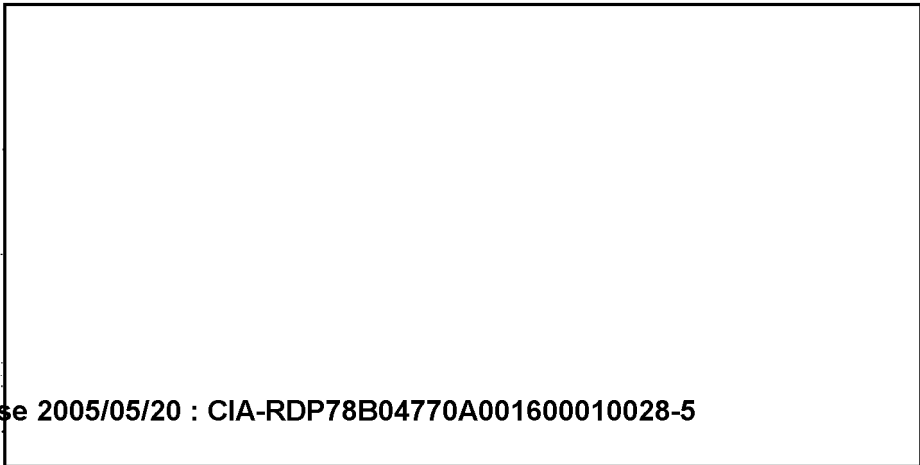
The following items of the Delivery Schedule, page 4, Phase II are
changed to read:

<u>Item</u>	<u>Description</u>	<u>Delivery Date</u>	<u>Quantity</u>
Item 3	Test & Inspection	Start April 25, 1966 Complete April 30, 1966	- - - - - - - -
Item 4	Test Report	May 6, 1966	2 Copies
Item 5A	Operator's Manual (Preliminary)	February 14, 1966	1 Copy
Item 5B	Operator's Manual (Final)	April 25, 1966	10 Copies
Item 6A	Maintenance Manual (Preliminary)	April 30, 1966	1 Copy
Item 6B	Maintenance Manual (Final)	May 21, 1966	10 Copies
Item 7	Contact Duplicating & Reseau Printer	May 6, 1966	1
Item 8	Drawings & Documentation	May 21, 1966	2 Sets
Item 9	List of Recommended Spare Parts	March 31, 1966	2 Copies
Item 10	Engineering Assistance During Acceptance Test at Wash., D. C.	- - - - -	As Required
Item 11	Monthly Progress Letter Reports	By 20th Day of Month for Report Period from the 20th of Previous Month	1 Copy

Part IV - Price, page 8 is changed to read:

"As full compensation for the performance of this contract, including compliance with the terms and conditions hereof, the Contractor will be paid, upon submission of properly certified invoices, the fixed amount of [redacted] 25X1
 [redacted] Therefore, this Supplemental Agreement No. 1
 increased the contract price by [redacted] This 25X1
 amount is in settlement of all [redacted] claims as of this date. 25X1

Except as hereby modified, all terms and conditions of said contract remain unchanged and in full force and effect. 25X1



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Gentlemen:

With respect to our conference yesterday regarding changing the drives in the Reseau printer to provide a constant speed to make possible the use of the present sensing unit design [redacted] we would offer the following:

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1. Provide a drive as demonstrated on our mock-up involving all A.C. constant speed motors, controls, etc., and using a three roll wrap around system to provide driving force to film, for a cost of [redacted] The breakdown would be as follows:

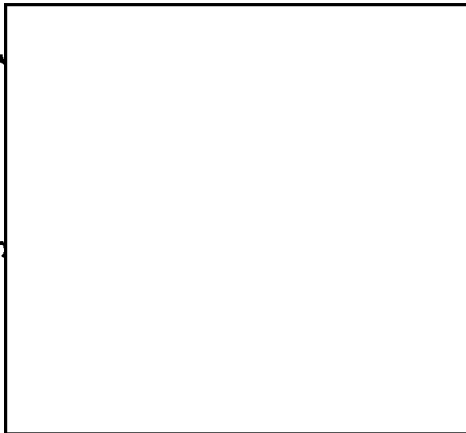
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Material
 O.S.P. *Costs*
 Engineering
 Labor
 Overhead

 Direct Cost
 Administration

 Total Cost
 Profit

 Selling Price



approximately 650 hours

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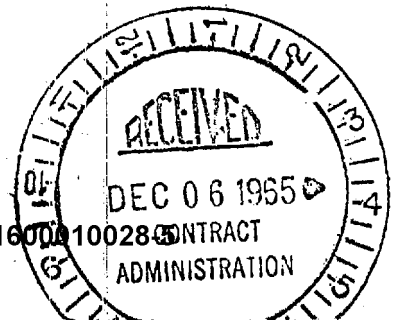
2. To provide a constant speed drive without the use of additional rollers but instead a speed controlled drive unit that powers the supply spool and the speed controlled by a rider roller, the following breakdown of the [redacted] cost would apply:

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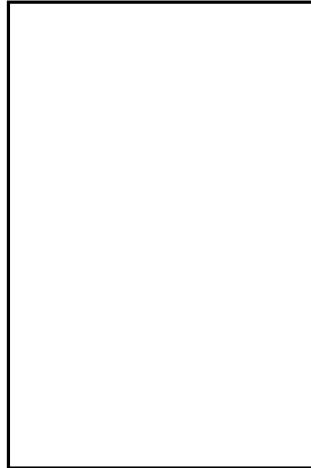
December 2, 1965

Material
O.S.P.
Engineering
Labor
Overhead

Direct Cost
Administration - 10%

Total Cost
Profit - 10%

Selling Price



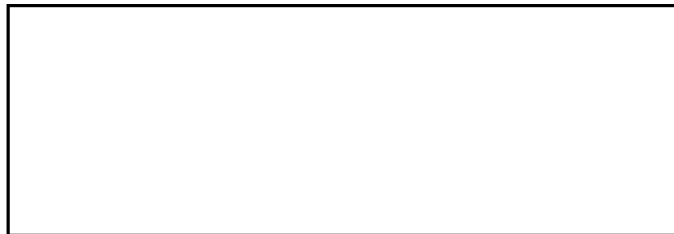
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As you were advised yesterday we favor the latter but have not yet received the motor to properly test this method. We expect to have this motor in our possession by December 7, 1965, and have it ready to show by December 10, 1965. If satisfactory we could install in the printer by December 31, 1965.

The first drive described would take approximately three weeks longer.

Please review and advise.

Very truly yours,



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WEM:WLS

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