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4 January 1966

Dear Bud:

Subject:

ROM (Budgetary) Prices for Briefing Print Enlargers

We are submitting, as follows, the requested estimated budgetary prices for Briefing Print Enlargers:

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These prices assume that one or more prototype instruments have been completed and tested before the first production lot is started.

The enlargers as priced above are furnished with any three (3) different lens sets of the six (6) available. The complete family of six (6) lens sets provides a magnification range from 3X to 60X. Each lens set consists of the basic objective lens mounted in a focusing assembly with integral gate glass and a matching condenser lens assembly. Should additional lens sets be desired, their price would be approximately per set.

The delivery of the first unit can be made twelve (12) months after receipt of order, and additional units can be delivered at the rate of one (1) each month thereafter.

After the first production quantity has been completed and delivered, we would expect that a second production run would show even lower prices. An ROM price for a quantity of one (1) under these circumstances

RRW:eb

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