

**SECRET**

915245

18 May 1965  
Ref: LJC 178

25X1A

[Redacted]

P. O. Box 6788  
Fort Davis Station  
Washington, D. C. 20020

Dear Sir:

In accordance with your direction, during the conference held at our facility on 14 May 1965, we are pleased to submit herewith for your consideration a CPIF proposal in the total amount of [Redacted] to furnish the following equipment:

25X1A

Unit No. 1 - Universal Data Block Reader (Punched Card and Magnetic Tape Output)

Unit No. 2 - Universal Data Block Reader (Magnetic Tape Output)

This proposal is submitted in anticipation of a CPIF contract divided into two phases, as follows:

Phase I - Design and Breadboard (Units 1 & 2)

Phase II - Fabrication and Test (Units 1 & 2)

Total

[Redacted]

25X1A

Enclosed herewith as Attachment (A) for your assistance in the evaluation of this proposal are cost breakdown sheets for Phase I and Phase II. Although this proposal is submitted and based on a two-phase program, we are submitting herewith as Attachment (B), for information purposes, a cost breakdown sheet for Unit No. 1 and Unit No. 2, which are priced out with a proportionate sharing of the R&D costs. We wish to clearly indicate that all of this cost information is based on your procuring Unit No. 1 and Unit No. 2 simultaneously within the two-phase CPIF program.

DECLASS REVIEW by NIMA/DOD

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15 May 1965  
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Based upon your authorization to proceed by 1 June 1965, the schedule for this program can be as follows:

Phase I - 1 June 1965 to 1 November 1965

Note: At this point in time our report for Phase I (design and breadboard) will be submitted for your review and approval. It is expected that your review and approval will be accomplished within a 30-day period, and therefore Phase II can be scheduled to start 1 December 1965. With a Phase II starting date of 1 December 1965, delivery of Unit No. 2 can be accomplished during April 1966 with Unit No. 1 delivered during July 1966.

This proposal includes Best Commercial type Drawings and Engineering and Maintenance type Manuals. Also, it is expected that you will furnish, as GFE, an IBM Model 514 MOD 2 and that your computer facilities are available to us, for verification of tapes, on a rent-free basis.

We trust that this proposal is complete for your evaluation. However, if any additional information or discussion is desired, please contact me.

25X1A

*OK*

[Redacted]

Very truly yours,

ORIGINAL SIGNED BY

[Redacted]

[Redacted]

Contracts

25X1A

LLEGB

avw  
Encs.

*Compatibility w/ 490?? - reprogramming required as they are preparing tapes for 7070-7094 type.*

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COST BREAKDOWN

PHASE I & II TOTALS (Cont'd)

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SALES PRICE

[Empty rectangular box]

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