

File # 7322  
FH

6 July 1966 "Misc Corres"

MEMORANDUM FOR: General Leo P. Geary

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SUBJECT: Memo on [redacted]

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1. This memo is prepared for use as you see fit during the proposed [redacted] visit to your office on 8 July 1966. The stated purpose for [redacted] visit is to meet you prior to your announced upcoming transfer; however, an unstated purpose may be to get a "feel" for future business.

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2. Three people from [redacted] plan to make the visit. They are:

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- a) [redacted]
- b) [redacted]
- c) [redacted]

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Customer Relations

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3. [redacted] has three production type SR-71 contracts with a total value of approximately [redacted]. Two contracts cover eight (8) [redacted] and the other contract covers primarily the [redacted] portion of the data reduction system of the Central Processing Center (CPC). Two major problems exist with the [redacted] portion of the program. First, there is the unreliability of the SCL produced by [redacted] a result of what is called the "black plague." It appears that a correction has been found and the discrepancy will be corrected as the units fall. The second major problem concerns the failure of the subcontractor [redacted] to deliver the Wide Band Recorder. As a result, the [redacted] are delivered without the [redacted] unit and modified R & D units have to be used in flight test. The expected "get well" date is around September 1966. The data reduction contract is relatively free of delivery problems; however, ECP's have added about 30% to the original cost. These ECP's are a result of SAC desires for expanded programming and, I believe, the contractor's desire to develop more sophisticated programs.

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