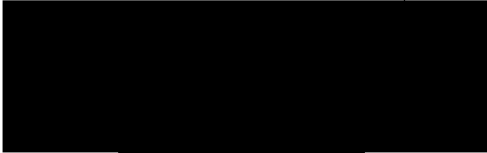


STATOTHR



STATOTHR

Dear

I enjoyed meeting you during our recent recruiting visit to Stanford and was happy to subsequently find that you had persevered and completed the rather frightening application form.

We have reviewed our requirements for people with your background and training and find that my impression that your presence would be welcomed here was accurate. Unfortunately it appears that we will not be able to improve on the starting salary of \$5985 which you will recall I indicated would be the normal offer in a case like yourself. The problem is that your experience is rather limited and, as I indicated, you would need a fair amount of supplementary training before we would be able to give you the level of responsibility that would go with a higher initial salary. I recall our conversation concerning the matter of an offer we might be able to make to you and I remember your initial reaction was that you would probably seek a position offering a higher entrance salary.

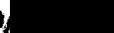

So the question now is whether you would like us to begin processing your application at the \$6000 level or whether you would prefer to withdraw your application and seek alternative employment. I will look forward to hearing from you in this connection at your early convenience.

Sincerely yours,



STATINTL

Distribution:

- Orig. - Addressee
- 1 - OP/Corres.
- 1 - OP/POD, 
- 1 - SRB Recruiter 
- 1 - St/A
- 1 - St/PR
- 2 - Ch/E

STATINTL

STATINTL