

DISPATCH	CLASSIFICATION	PROCESSING ACTION	
	S E C R E T		MARKED FOR INDEXING
TO	Chief, European Division; Chief, Soviet Bloc Division	XX	NO INDEXING REQUIRED
INFO.	Chief, China Operations; COB, Hamburg; COB, Frankfurt; COB, Munich; COB, Berlin		ONLY QUALIFIED DESK CAN JUDGE INDEXING
FROM			MICROFILM
SUBJECT	CALL REDLEG CAFREIGHT CAFREIGHT Progress Report		

ACTION REQUIRED - REFERENCES

Action Required: For your information
Reference: EGNA-38724, 22 July 1969

1. Summary: Since the decision in mid-1969 to inaugurate the CAFREIGHT Program as one basic REDTOP/TPFAST operational approaches, enough experience has been gained to permit an analysis of success thus far, a reasonably clear projection of problem areas, and a fair prognosis of the program's potential for accomplishing the desired results. To date, three assets have been brought into the CAFREIGHT Program, two of whom have been placed in target firms. Possibilities for placing the third in a position of interest are currently being reviewed. Other candidates are in various stages of assessment and development, specifics of which are provided later in this dispatch.

2. Objectives and Problem Areas: The most pressing and most difficult aspect of implementing the CAFREIGHT Program is, obviously, the acquisition of a basic "agentura" of recruited, trained and responsive assets who can be placed in positions likely to provide them with access to REDTOP and/or TPFAS target personalities. The general category of persons best suited, from the standpoint of

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Attachments:

- A. Identity Sheet (U.S.C.)
- B. Example of Exploiting LNPURE Lead (U.S.C.)

Distribution:

- 2 - C/EUR (w/atts A & B u/s/c/) DATED 21 Apr 70
- 2 - C/SB (w/atts A & B u/s/c/) SBX/EA
- 2 - C/China Ops (w/atts A & B u/s/c/) C/CO
- 2 - (w/atts A & B u/s/c/)
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GROUP 1
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CROSS REFERENCE TO	DISPATCH SYMBOL AND NUMBER	DATE
	EGNA- 40600	23 March 1970
	CLASSIFICATION	HQS FILE NUMBER
	S E C R E T	32W-6-198/1 32W-120-52

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DATE 2007

recruitability and potential for eventual placement, is believed to be those fitting the following criteria: female (at least fairly attractive), single, between 20 and 40 years of age, at least bi-lingual, educated, with good secretarial skills or experience, and no significant security problem areas. In certain cases, males are considered as well as females, as are some married females and non-secretaries, but these instances are largely limited to persons who already have some type of desirable access to our targets or have had previous intelligence training and do not fit the basic CAFREIGHT image. In those cases where the other qualifications are present, candidates can then be accepted and given the necessary secretarial training (as was done rather successfully]with CACLOCK/ 23 and others).

3. At first blush the above rather general set of qualifications would appear to open up a wide spectrum of the local community for possible operational exploitation. In a sense, this is correct. However, when the limiting factors are considered it is easy to understand why development of the agentura is a slow, tough grind and must be viewed as a continuing, very long-term endeavor which will require considerable coordination and much case officer time. There will be many setbacks and disappointments. Some factors to bear in mind are:

A. Leads must first be obtained.

B. The subject must then be physically located (experience has shown that the lead address and the current address are seldom the same with these candidates). This can easily consume two days of travel by the investigating officer who usually is also the officer who will make the initial approach designed to afford a preliminary screening of the candidate. Even a local EMA check often requires two or three weeks to obtain because of the relative priorities involved.

C. Contact non-attributable to JKLANCE must be established for preliminary assessment purposes and acquisition of adequate POA data. This often means that additional time and effort must be expended in simply laying the groundwork for the contact (especially significant in the case of leads obtained from LNPURE employment files covering LNPURE applicants who were never hired).

D. POA must be obtained. During this six to eight week period the personal situation of the subject often changes to the point where a promising subject, for one reason or another, is no longer susceptible to recruitment, a great deal of time and effort having thus been wasted.

E. Some candidates, especially those with the desired degree of education and good judgement, are simply reluctant to get involved in intelligence work. Because of the almost weekly expose of some facet of espionage activity in the FRG, the type of German in whom we are interested is usually quite sensitive to employment with any intelligence connotations. This situation is further complicated by the fact that there is currently a tremendous shortage of secretarial and administrative personnel in this country. The number of options open to each of these people

is very large and they can usually find just the job they want at the time, place, and salary they desire. There is virtually no unemployment among skilled secretaries. Also, recruitment is further complicated by the fact that secretaries in Germany work on written contracts in which the terms of employment are clearly defined. They are taught in the secretarial schools to expect one and are very reluctant to accept "employment" when no contracts can be provided. As demonstrated in the contract signed by CAFREIGHT/2, firms doing business with MHHARSH include clauses to the effect that revealed intelligence affiliations of an employee is legally actionable as a breach of contract. Although the "frontal approach," or direct recruitment for CAFREIGHT type activity may be possible in some cases, it will usually be necessary to make the recruitment for an activity involving a lesser personal commitment by the candidate in the initial stages with a progressive usage in the program at a later date. Experience has revealed a very definite reluctance on the part of secretaries to open themselves to charges of "industrial espionage," even when they agree that coverage of the MHHARSH clientele of respective firms is a proper objective. This reluctance can be worn down gradually however, as they accustom themselves to AIS affiliation.

F. Recruitment of persons in the 20-30 year age bracket must be made almost completely on professional and financial grounds. The group being dealt with generally considers contacts with the East not only acceptable, but fashionable, and western ideological influence for recruitment is almost impossible to project or instill. Enthusiasm for LNHARP employment has completely disappeared in some circles and this appears to be a widening phenomenon. Outright hostility is encountered in a growing number of instances.

G. Many candidates have family or professional problems or personal preferences which prevent them from relocating in areas of interest. Others simply cannot be located. And, of course, in dealing with young females there is nearly always the question of the "boyfriend" and how to deal with his presence. As a result of the above and other considerations, the list of "eligibles" shrinks quite rapidly.

RECRUITMENT ACTIVITIES TO DATE:

4. Several avenues are being investigated in the quest for CAFREIGHT leads. First, records on existing and recently terminated agents were reviewed to determine whether some of them could be redirected into the CAFREIGHT program. As a result of this undertaking, CAFREIGHT/1 (formerly INORBIT/18, a former [redacted] safehouse keeper) was brought into the program under an updated POA granted 18 November 1969 which provided for her use as a CAFREIGHT access agent. She is scheduled to begin employment with Identity A circa 1 April. In addition, CAFREIGHT/2 (formerly CACRISP/1, a former East German interpreter recruited [redacted] under an OA granted 6 May 1968 for use in CAMP operations) was administratively transferred [redacted] and was subsequently instructed to begin seeking employment in a firm of REDTOP interest. She was successful in these efforts and is currently employed in Identity B. CACLOCK/16 (a long-time operational asset [redacted] who recently relocated for his own convenience and professional aggrandizement in

the Munich area) was transferred with a view toward having him continue his REDTOP role in West Germany. Should he be able to find employment in a firm providing the professional opportunities he desires and at the same time gives him access to targets of interest, he will be brought into the project which will cover CAFREIGHT assets. Although CACLOCK/16 is obviously not a secretary, for administrative convenience we would plan to include him in the above project.

5. Next, existing social contacts of the various case officers were reviewed in an effort to uncover possible candidates. This produced promising leads to Identities C, D, E, F and G.

A. Identity C was tentatively recruited. However, her move from Berlin to West Germany has not materialized and we are now having difficulty re-establishing contact with her. It remains to be seen what can be done in this case.

B. Identity D, although very favorably assessed, was dropped from CAFREIGHT consideration because of limited potential imposed by her PBPRIME citizenship, but is being developed as a possible CAPRAIRIE.

C. Identity E was also favorably assessed, but reacted unfavorably to a recruitment probe because of the fact that she and her husband had decided to start raising a family and she felt unable to devote the necessary time to a "second" job.

D. Identity F has been very favorably assessed but a recruitment pitch has been delayed until a more propitious time. It is felt that she, because of an intense infatuation with her current boyfriend, would view an intelligence proposal unfavorably at this time for fear that acceptance would endanger her chances for matrimony. Developments in this case are being monitored.

E. Identity G has been favorably assessed and has been asked to respond to an Identity Y personnel questionnaire, a maneuver designed to isolate the intelligence approach from the true name case officer who supplied the initial lead. She has expressed an interest in Identity Y employment and, it is believed, will react favorably to a well planned pitch. POA will be requested when the above questionnaire is returned. The distance of her residence from the Bonn area and the excessive case officer time which would be consumed in more frequent personal meetings makes this a case for less intense development.

F. Identity H, although apparently well qualified in most respects as a CAFREIGHT candidate, was dropped from further consideration when it was determined, through social contact, that she had no interest in changing jobs, even if a considerably higher salary were involved, and that she intends to end her current employment soon in order to become "just a housewife."

G. Identity I, with excellent professional and personal qualifications for becoming a CAFREIGHT, was dropped from further consideration when it was determined that her political orientation was extremely leftist, if not outright communist.

6. Efforts to ferret out possible candidates by advertising in local German and English newspapers have proven disappointing. However, somewhat greater success has been experienced in answering "position wanted" advertisements placed by various secretaries and interpreters or translators. Identities J and K responded favorably to letters sent them offering interviews in connection with possible LNREAD employment. Unfortunately, Identity J made an unfavorable impression in the initial interview because of an inability to meet strangers and, despite the fact that her overall qualifications on paper looked good, was dropped from further immediate consideration. She is young, and has good Russian. Her file will be kept "on ice" pending a follow-up interview at a later date. Identity K also responded to the initial inquiry asking whether she might favorably entertain the idea of LNREAD employment and several interviews were arranged. The overall assessment of her personality and professional qualifications was very favorable. Before POA could be obtained however, she accepted other high-paying employment and likes her current position. The decision was taken to postpone any recruitment pitch until some of the newness has worn off this job in order to increase chances that the pitch will be accepted.

7. Current operational strategy calls for redoubled efforts to locate candidates by answering newspaper advertisements and by a follow-up on any responses more aggressively and in a more timely manner than was previously possible. Toward this end, the Identity Y cover address has been established and letter-head stationery has been obtained for use in corresponding with possible candidates. A REDTOP branch contract employee has been assigned the responsibility for screening selected publications on certain days in order to extract advertisements which appear to warrant additional attention. A letter is then sent to the prospects from Identity Y expressing interest in their qualifications and attempting to establish an interview. Candidates initially assessed favorably in this interview are told that although they are not qualified for the job which the interviewing officer is seeking to fill, that Subject's PRQ will be placed in the "central personnel registry," and that some other office might express interest at a later date. The door is therefore left open for follow-up contacts by a second officer, after POA has been received.

8. Our most promising source of new leads appears to be the LNPURE security office which has been permitting JKLANCE access to files of rejected applicants or previously resigned or terminated local national secretarial or administrative personnel. These files, complete with photograph in some cases, are roughly equivalent to the PRQ part one, but a bit more detailed. There are distinct advantages to this source of information, e.g., a great deal is revealed about each person before they are actually interviewed for the first time, and those with marginal qualifications can be ignored without case officer time being wasted. Also, the LNPURE security office, has, in most cases, already run complete background checks on the applicants and personal interview comments are included. A problem area in exploiting these applicants is obvious - how to establish contact without the candidate becoming suspicious that the intelligence approach is based on her LNPURE job application. For that reason, a minimum of six months - in some cases more - must be permitted to pass before any applicant is approached. Even then the initial approach is based strictly on ostensible

"social interest." The LNPURE officer who provides the applications has been assured that no flap will occur in which accusations can be raised to the effect that "a job application to LNPURE ensures a visit from AIS," and, for obvious reasons, every effort is made to guarantee the sanctity of this assurance. An example of how this is done may be of interest. Lending support to the CAFREIGHT effort and is forwarded under separate cover as Attachment B. Identities L, M, N, O, P, Q, R, S, T, U, V, and W are products of this source of leads. They are currently in various stages of development or are under consideration for initial contact. It is interesting to note that these twelve leads were culled from approximately one hundred application forms filed by secretaries. (By contrast, 30 were selected for additional attention from the CACLOCK/105 applications during a similar 1968. The status of our efforts vis-a-vis Identities L through W follows:

A. Identity L: Subject was recruited for the CAFREIGHT program but is currently unable to seek active employment on a full-time basis because of personal problems and the necessity to manage the financial affairs of the resort hotel which she and her mother own jointly. Although the hotel is leased out for operation, the lease holder was injured while repairing the hotel furnace and will be incapacitated for an unpredictable period of time. Although his family continues to run the hotel, it is necessary for Subject to spend several hours most days on financial record keeping chores. Meanwhile, she is being used for CAFREIGHT operational support functions.

B. Identity M: Subject has been favorably assessed for recruitment.

C. Identity N: Subject has been favorably assessed for recruitment.

D. Identity O: Subject is a single, native German employed as a secretary in a local travel agency. (She should not be confused with Identity N above. She was met by accident as part of the search to locate Identity M through her sister Identity N.) Two brief assessment meetings with her indicate that she would be well suited for CAFREIGHT consideration.

E. Identity P: Subject is a very attractive Dutch national, formerly employed by LNREAD in Stuttgart. Currently living in The Hague. Extremely well qualified and very favorably assessed by her former LNREAD supervisor and co-workers. Further efforts will be coordinated with.

F. Identity Q: Subject is a very attractive 24-year old multi-lingual German national with excellent secretarial skills.

G. Identity R: Subject is a fairly attractive 27-year old multi-lingual German national. Divorced. Good secretarial skills.

H. Identity S: Subject is a 26 year old multi-lingual German national with fair knowledge of Russian language and good secretarial skills. Marginal in aggressiveness at first interview but still under consideration.

I. Identity T: Subject is a multi-lingual Dutch national with exceptional secretarial skills. At 5'9" tall, 160 pounds, Subject is a very big girl with exceptionally attractive facial features. Blue eyes and blond hair with a very good complexion. No follow-up to date pending coordination with []

J. Identity U: Subject is a 21 year old German national, with fair secretarial skills who is barely bi-lingual. She makes a rather timid impression, but is young and possibly a good long-term asset for the CAFREIGHT program if recruitable and if handled properly at the outset. She is currently employed by the German army and is being observed for later follow-up. She has indicated a desire to leave her current position and is known to be actively seeking new employment.

K. Identity V: Subject is a very attractive, 23 year old German national, is tri-lingual and has good secretarial skills. She has good work experience and was favorably assessed by the LNPURE interviewing officer. Slated for follow-up in the near future.

L. Identity W: Subject is a 22 year old German national, multi-lingual and with good secretarial skills and work experience. Contact has been established and POA will be requested shortly. Well above average in looks department, personable, doubtlessly has many boyfriends to clutter up the picture.

CAFREIGHT SUPPORT FROM OTHER BASES:

9. All [] have been briefed on the requirements and objectives of the CAFREIGHT program. Additional consultations on this matter are anticipated in the near future. It would be appreciated if [] would point out any deficiencies in the contributions listed below, especially in cases where the candidate might still be under consideration.

10. [] In addition to the support given in bringing CAFREIGHT/1 into the program, Munich also provided the initial lead to Identity Z. Identity Z was spotted and favorably assessed [] and a follow-up contact [] confirmed this assessment. Unfortunately [] and unpredictably, the additional assessment also revealed the presence of a serious, progressive, and apparently incurable illness which made it unwise to consider her for recruitment at this time. Contact is still being maintained with her through an exchange of letters because of interest in other possible candidates in the school where she is studying and her willingness to effect introductions to some of them.

11. []: [] has conducted investigations to determine the suitability of Identities AA, BB, and CC as possible CAFREIGHTS. A short status report on the most recent developments in these cases would be appreciated, especially if the leads continue to hold promise.

12. [] Identity DD is a lead which was supplied [] Although she is currently working in England she has expressed interest in returning to Germany and loose social contact with her is being maintained through an occasional meeting when she visits her mother in Aschaffenburg. When future developments warrant, POA will be requested.

13. A CAFREIGHT Project outline is currently being prepared and will shortly be submitted in order to provide a "roof project" for this and certain other categories of the Station's REDTOP access agents. It is anticipated that the CATOPHAT Project will be permitted to lapse and the assets currently carried under that project will be re-encrypted and brought under the CAFREIGHT Project. In addition to the "operational" CAFREIGHT agents who are encrypted in the CAFREIGHT/1 series, a CAFREIGHT "support" mechanism, encrypted in the CAFREIGHT/100 series, will also be provided for.

14. This dispatch has been concerned mainly with conveying to the addressees the amount of effort [] has devoted to the CAFREIGHT Program, the difficulties encountered, the results achieved in the sense of the acquisition of human assets and the plans for bringing prospects now under consideration into the fold. We have not seen fit in this dispatch to dwell again on the targetting problem. Obviously this is of great significance. Suffice to say we are telescoping the number of our target installations. In so doing we are constantly keeping in mind the achievement of our priority objectives in terms of gaining access through CAFREIGHT assets to primary and secondary target personalities in the REDTOP field as well as giving due consideration to servicing outstanding TPFASST requirements.

15. Comments and suggestions from Headquarters or [] are solicited. Any agent candidate suggestions from any source would be welcomed.

[]

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SEPARATE COVER ATTACHMENT A TO EGNA- 40600

IDENTITY SHEET

- A. Siemens in Munich. Central sales administration as secretary.
- B. GLAHE, Koeln
- C. Petra AUERBACH []
- D. Virginia BODEN [] Currently employed by REVLON in Stuttgart.
- E. Florian von DREUSCHKIE []. Currently employed as an executive secretary for a battery firm in Koeln.
- F. Hildegard MUELLER []
- G. Baerbel STREICHER. Former cub reporter, currently working as secretary in the "Nerve Institute" of Tuebingen University. Thirty years old, fairly attractive, bi-lingual.
- H. Ingrid CARL (Subject of EGNA-38691, 16 July 1969 and related correspondence.)
- I. Helga BECKER. Brueder Strasse 6, Soeth. 25 year old secretary employed by the Canadian Forces Germany Post Exchange System.
- J. Edith HOLZER []
- K. Sigrid PEICKE []
- L. Georgie MEYNEN []
- M. Helga ROTHE []
- N. Ingrid MORELLI, nee ROTHE (Subject of []5397 and []5398)
- O. Ingrid MORELLI, nee WISSE
- P. Christine Elisabeth DUYF
- Q. Margret Luise SCHROEDER

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- R. Lilli Marikka HEINL
- S. Karin LEGGEWIE
- T. Anka Trijntje De Boer
- U. Christa Elisabeth WAEGERLE
- V. Margit Evelyn GRUCHEL
- W. Ursula TOBERER
- X. United States Army, Processing and Placement Unit, 6000
Frankfurt/M Postfach 2004
- Y. United States European Command
Processing and Placement Unit
6 Frankfurt/M Postfach 2004
- Z. Antje KOPP, a 22 year old Russian language student at a
Munich language school. She has a degree in the English
language in which she specialized in technical translations
for data processing. Good secretarial qualifications,
has a good knowledge of the other Russian language
students in the school.
- AA. Gunborg Maria KLINGER, a 21 year old, single, secretary-
translator with the firm of LURGI in Frankfurt.
- BB. Marlis CASPARI, a 30 year old employee of Hughes Aircraft
Company.
- CC. Monike Tilly ~~CACILIA~~, a 29 year old, single, multi-lingual
secretary with a Frankfurt import-export firm.
- DD. Christa Eleonore RICHTERICH, a very attractive 22 year
old tri-lingual former LNREAD employee in Berlin. She
is currently employed as a secretary-translator in an
import-export firm in London.

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32W-120-52

SEPARATE COVER ATTACHMENT B TO EGNA- 40600

TO: Chief, European Division

FROM: []

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SEPARATE COVER ATTACHMENT B TO EGNA-40600

EXAMPLE OF EXPLOITING LNPURE LEAD

Anna made application to LNPURE in late 1968. All qualifications were in order, but no vacancy was immediately available. Before LNPURE could offer employment she found a job in Frankfurt. Her application revealed that she had excellent CAFREIGHT potential. How could this lead be followed up? The application indicated that she had worked in 1967 in the Pakistani Embassy in Bonn. The diplomatic list was reviewed for the year 1967 and the name of an officer in the trade section, Hassan, who had been assigned to the Pakistani Embassy indicated that he had gone back to Karachi. Although Anna's current address was readily available through EMA checks, no plausible reason for having it, in view of the fact that she had moved since the departure of Hassan, existed. It was therefore necessary to visit the address where Anna had resided when Hassan would have known something about her. In this case Anna had lived with her family, who readily supplied the current address when the case officer introduced himself as "an American friend." Elaboration of this statement was avoided by the fact that the parents spoke no English and the case officer was ostensibly just arriving in Germany without any language training. When Anna was visited later at her current address she was told that the case officer had met Hassan (whom Anna remembered in rather vague terms) during a recent TDY to Karachi and that Hassan had suggested that the case officer look Anna up when he arrived in Germany. The meeting came off well and follow-up meetings were easily arranged. Since the social relationship thus established would be difficult to turn abruptly into a professional one, a second case officer will be introduced for additional assessments and recruitment. As a variation of the above approach, the name of a person mentioned in the application as a reference is sometimes dropped when it appears that Subject may have lost contact with them because of distance, etc. Sometimes a place of employment or a former employer, whose name appears in the previous employment section of the form, is used. Some potential complications and possible embarrassments can easily be imagined and it is certainly necessary for the case officer using such ploy to stay flexible and quickly get away from the cover story, but it has worked well in both the CACLOCK and CAFREIGHT program as a non-intelligence, unofficial, strictly social, initial contact subtrafuge.

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