They Ereal PROCESSING ACTION CLASSIFICATION DISPATCH SECRET MARKED FOR INDEXING Chief, European Division X NO INDEXING REQUIRED ONLY QUALIFIED DESK See Distribution Below CAN JUDGE INDEXING FROM MICROFILM REDTOP/WSBIGG/CALL Concept for Integrated Program Against S&T Targets ACTION REQUIRED - REFERENCES EGNW-8283, 16 May 1969 Reference: Action Required: Please see (a) para 8 and (b) para 11. In re para 11, please note reference to our July briefing of concepts given here. The Reference dispatch is one of many received/ commenting on the modus operandi for carrying out operations lagainst REDCOAT/WSBIGG/CALL targets, particularly with respect to REDCOAT and WSBIGG targets. Realistic exchanges of correspondence are indeed healthy for all of us. [ standpoint, Headquarters constructive comments serve as catalytic agents for supervisory and case officer personnel. Presumably Headquarters welcomes forthright suggestions and explanations from the field as a means of maintaining a balanced dialogue and serving as a basis for policy guidance and procedures contributing to optimum performance in the satisfaction of WOFIRM policy objectives. Perspectives differ because of geography as well as the qualities of individual writers whose objectives, generally speaking, are not to engage in polemics but to present operational plans and programs offering us the best chances for success. Often the field fails - more because of lack of time than inertia - to project the rationale for its actions. BSRs, Quarterly Reports, FISRs and our regular reporting ATT: (USC) As stated in para 5 29 Jul 69 DISTRIBUTION: DECLASSIFIED AND RELEASED BY CENTRAL INTELLIGENCE AGENCY 2 - C/EUR w/att USC SOURCES METHODS EXEMPTION 3828 2 - C/SB w/att USC 1 - C/China Ops w/att USC NAZI WAR CRIMES DISCLOSURE ACT 1 - C/FE w/att USC 1 att USC w/att USC CS COPY att USC 3-ATT1 v/att USC CROSS REFERENCE TO DISPATCH SYMBOL AND NUMBER JUL 2 3 1969 38724 EGNA-18 July 1969 CLASSIFICATION HQS FILE NUMBER Defer SECRET

CONTINUATION OF DISPATCH

SECRET

EGNA- 38724

on individual operations, at best, convey in a rather opaque light the extent of our efforts and the reasoning behind them. What seems quite logical to Headquarters may seem totally illogical to officers in the field responsible for carrying out Headquarters instructions and vice versa. Regardless of leadership, if the case officers are not sold on an operational program through its logical application to a local situation the results will suffer accordingly. The bright young officers in our organization have no patience with bureaucratic arrogance whether originating with Headquarters or headquarters in the field. These same officers, however, once sold on the merits of a particular operation or program will voluntarily spend the maximum time in keeping with their health and family responsibilities to bring the program to successful fruition.

- 2. It may well be that we in the field have neglected to convey to Headquarters the extent of the operational efforts we are making, the diversified nature of our approach, the extensive research that has been done as a prelude to accomplishing our objectives and our thinking as to what we should do and hopefully can do within the framework of the climate in which we are currently operating. It is the intention of this dispatch to do just that. Moreover, we would hope that through attempting to amplify our dialogue with Headquarters that we may disabuse Headquarters of the notion that we have been engaged in stereotyped operational programming, which reference and similar messages would seem to imply, and concurrently arrive at a deeper understanding with Headquarters.
- 3. We also hope this better understanding will permit arriving at a somewhat more flexible reporting system which will meet Headquarters needs without forcing the field into premature reporting on what, for the most part, are clearly embryonic and developing situations. An analogy can be drawn between multiplying zero by the speed of light and conveying on a bi-weekly basis the significant operational developments within the preceding period. Barring a phenomenal breakthrough, one gets essentially the same answer every fortnight and this regardless of whatever schematic format one may devise. With the above preamble out of the way, it is timely to convey a portrayal of what we have done, are doing, and would like to attempt with Headquarters endorsement.
- 4. In the early part of 1969, relieved the writer and assigned him to prepare a lengthy research paper (based on discussions with all of the senior officers and case analyzing, articulating attack against our primary targets. In was particularly interested in determining how much officers/ and energizing so doing, cross fertilization could be accomplished between the various branches in going after assigned targets, i.e., whether many of the target installations might be repositories for information applicable to our REDCOAT, WSBIGG and CALL programs and whether agents in these installations or who could be placed there could simultaneously service multiple objectives. Although relatively speaking, may seem to be an extremely large overseas arm of WOFIRM, in terms of the complexity of the target, the importance to the Soviet Union of keeping fully abreast of unilateral FRG developments, particularly in the S & T field as well as joint U.S./FRG developments, and the array of skilled and dedicated RIS personnel dispatched to this area, we certainly do not have an over-supply of officers and in fact must capitalize fully on all our manpower if we are to make any worthwhile inroads against assigned RECTOP targets. The same principles of manpower utilization obviously apply equally to our endeavors against WSBIGG and CALL targets. An added advantage of this unified operational approach is that all initial contacts can be made to appear relatively compatible with the host country's interest in not permitting hostile penetration of its advanced technology.

FORM 8-64

38724

- 6. Let us address ourselves to our current programming and operational endeavors in the S & T field applicable to REDTOP/WSBIGG/CALL in an effort to put those in perspective. Perhaps a categorical breakdown will facilitate our efforts to explain a rather complicated operational effort:
- a. Contact of management personnel in potential industrial targets listed in Part II of the above draft paper as well as management personnel in other industrial targets of interest: In general our contact with top management during the past two or three years has netted us very little whether it be for REDTOP/WSBIGG or CALL purposes. Our contacts with the middle level of the managerial hierarchy have not been too successful either, this level including engineers, export managers, etc. Our contacts with working level engineers and technicians, particularly with respect to WSBIGG matters, have resulted in a bit more success, but certainly far from the level we would wish. Our efforts to follow up with German engineers, scientists, etc., in the business world who, pursuant to AENOSEY materials, have been in touch with AECOLIAPSE/1 and other CATOPHAT personalities have been generally unsuccessful in terms of getting information of any substantive value. The circumlocutions these people engage in to avoid a direct response to a question are indeed masterful. Thus, many months ago we recognized that new avenues must be opened if we were to have any hope for success. We will still occasionally approach top level and middle level management officials for masking purposes and for occasional lucky breaks in elicitation of data. Obviously, we do not want our West German friends to think we have given up on them and are trying new programs. A continuing low key diversionary effort definitely not of a time-consuming nature may prove to be useful.
  - b. Contact with engineers, scientists, technicians, etc. outside managerial level: Engineers, scientists and technicians at the working level obviously have a considerably smaller equity in the concerned companies than do the management personnel. We will continue in our efforts to spot, assess and recruit those individuals in this category who would appear to be of interest to CATOPHAT/CAPAYOFF officers because of their access to sensitive information within the company and/or would have access to company reports on WSBIGG or be a traveller thereto. As will be described in the following sub-paragraphs we are now embarking on a program involving German secretarial personnel which inter alia should provide assessment data on personnel in the above category.

FORM 8-64

EGNA- 38724

- c. Use of secretarial personnel as penetration agents in German industrial concerns and other installations where highly sensitive scientific research with weapons applicability is being carried out on behalf of the FRG: At this moment there is an acute labor shortage in West Germany, many of the major industrial concerns having a vital need for high caliber secretarial personnel. We have felt that there may be a fairly good opportunity for placing recruited secretarial personnel in sensitive positions within selected target installations. With this in mind we had CACRISP as a pilot case place a "Position Wanted" ad in the paper in Frankfurt. This ad generated some twenty or thirty replies, one of which was from the IDENTITY A firm which manufactures equipment for the atomic energy field and trades with both China and the Soviet Union. If CACRISP does accept employment as the secretary to the Export Manager for Eastern Trade with the above firm, there, all things being equal, is a fairly good possibility that she can accomplish the following:
- (1) Spot and assess those in the IDENTITY A firm who deal directly with representatives from CAPAYOFF and perhaps from CATOPHAT, including other secretarial personnel.
- (2) Be introduced to one or more CAPAYOFF or CATOPHAT representatives dealing with the firm who might be interested in cultivating her for personal as well as access reasons.
- (3) Gain access to the IDENTITY A reports on trade with China as well as with the Soviets.
  - (4) Spot and assess IDENTITY A China travellers.
- (5) Perhaps get some idea of IDENTITY A sensitive research plans in the AE field to be subsidized by the FRG, which would intensify Soviet interests in and efforts to gain contacts with IDENTITY A personnel for assessment and developmental purposes.

CACRISP represents only a microcosm of our thinking. For example, STPURSUIT/1's office at Siemens, if we have deduced correctly, probably contains Siemens' records on various dealings between Siemens' representatives and CATOPHAT/CAPAYOFF representatives including assessments not only of the CATOPHAT/CAPAYOFF representatives but of the trustworthiness of the Siemens' scientists and engineers with whom they deal. It also probably contains a certain amount of reporting on various negotiations between Siemens and China as well as Siemens and Vietnamese representatives. Companies such as Siemens are extremely politically minded and must go to great lengths to protect their flanks as they continually extend their interests. We believe one or more secretaries in the right offices in Siemens, AEG, INTERATOM and other target companies could serve essentially the same functions as visualized for CACRISP above. While recognizing the difficulty of the tasks we are proposing for ourselves, Headquarters will also recognize that that this aspect of the

operational program, if we can make it succeed, will increase by several fold our chances for not only establishing a broadbased really meaningful spotting and assessing network (with built-in provocation possibilities - attractive secretaries) for use particularly in the REDTOP and WSBIGG field but also as a means for gaining documentary information on scientific areas which may become increasingly interesting to us as the FRG forges ahead on the European scene. We have in mind a highly flexible approach, our secretarial candidates turning down job offers unless possibilities appear good that they can get the job we want them to take. Since this is a relatively new part of our program, we will have more to say in a subsequent part of this paper on activities we are undertaking to turn up recruitment candidates for these secretarial positions.

PAGE NO.

EGNA- 38724

d. Use of local WOLADY businessmen to spot and assess
German engineers and scientists in German firms or other installations
having regular contact with CATOPHAT and CAPAYOFF representatives:
As Headquarters is aware there are a number of WOLADY businessmen
in the Bonn/Bad Godesberg area representing WOLADY corporations in the S & T field. Because of the nature of their sales efforts, sensitive technical exchange agreements with German industrial firms and, in certain instances, partial ownership in German firms, these individuals have contact with persons who may be of interest to us as target personalities in connection with our operational program. Recognizing that there is absolutely nothing new in the concept of making use of selected individuals in the above category, we feel that further explanatory efforts may be in order. It may be that the flow of information from existing German industrial contacts is commencing to dry up a bit, a point that remains to be thoroughly checked. Even if this is true we are hopeful that years of contact may produce some good spotting and assessment information which we can use in attempting to mount recruitments of German target personalities as access agents. There is a strong trend toward merger in an increasing number of lines among major German concerns as evidenced by Siemens and AEG merging their research departments as well as their generator manufacturing components, the recent merger of Messerschmitt/Boelkow with Hamburg Flugzug Bau to place the new. company in a dominant position in the German aircraft industry, mergers in the steel and chemical fields, auto fields, etc. We cannot help but notice that INTERATOM, the speciality of which is Fast Breeder Reactors, has come entirely under German ownership now with North American Aviation (a former co-owner) being out and Siemens being in with 60% ownership. These are occurrences of considerable interest to the Savieta for above and siderable interest to the Soviets, for obvious reasons, and one can well imagine they will leave no stone unturned to monitor future developments. We are quite well aware that Headquarters maintains ties with the Stateside headquarters of certain of the companies whose representatives we will be seeing. Initially, our talks are carried out on the social level. When it commences to appear through social assessment that certain WOLADY technical representatives may be of operational interest, we will communicate with Headquarters not only for regular clearance purposes but also to insure that Headquarters may take any action it feels necessary with the headquarters of the pertinent companies concerned. Quite frankly, we should think that a continuing low key approach with most of the concerned contacts will provide us whatever they are able to supply. Hence, we should want to avoid formalizing situations in which a company head-quarters is specifically asked to authorize its representative to deal with WOFIRM case officers unless this becomes necessary because of special circumstances involved. However, we should keep Head-quarters au courant on any developments and we can work out whatever coordination Headquarters may feel desirable from there. In a later paragraph we will designate specifically those technical representatives with whom we currently have social contact and what theoretically might be obtained through such social contacts.

7. We should like to elaborate a bit on our program designed to recruit secretarial personnel either to infiltrate existing target installations or as penetrations in place. In addition to the CACRISP effort we are attempting to turn up new recruits through the following:

a. 1694, 13 June 1969: Subject, a German national with journalistic experience, has been put on a small retainer to write a series of articles about companies which are potential buyers or sellers of U.S. products applicable to the military. In addition to work against the non-aligned diplomatic world and against target personalities in Internationes who are possible contacts of the Soviets - which will be covered in separate correspondence - we believe Subject might well serve as a spotter of front office secretarial types. Hence, her inclusion in this paper. Case Officer:

ORM 53 c

USE PREVIOUS EDITION.

CLASSIFICATION

X

AGE NO.

EGNA- 38724

- b. Subject of 60785, 24 April 1969: Subject, a naturalized WOLADY citizen of German extraction, whose clearance is pending, has rather extensive experience in the travel agency business. We plan to determine whether she would be suitable for work in one of our target installations as a spotter of other secretarial types. Incidentally, Subject's name was mentioned as a person of possible interest by and his wife who know her well. Case Officer:
- c. Subject of 1328: Subject, a secretary in West Berlin and a friend of and his wife, may be interested in changing jobs and moving to the Ruhr area. A clearance has been requested. If clearance is granted we, depending on our assessment of Subject, will attempt to recruit her and have her apply for a job in one or more of the target companies. Case Officer:
- d. Secretarial/Commercial School in Bonn: One of our officers spoke to a graduating class from the above school through the good offices of one of the directors (a friend of his) and informed the members of the class that IDENTITIES B and C were seeking qualified secretaries (which is true). After his talk this Case Officer interviewed three of the girls for jobs and found one to be of some interest. Unfortunately, since the class was about to graduate, the good ones had already been plucked out for other jobs. If further social assessment indicates the above individual to be of real interest to us, a POA will be requested. Also, we will take a look at the next class at an earlier date. Our modus operandi when going to secretarial schools for interviews is to indicate that IDENTITY B and IDENTITY C have job openings. If the individuals appear to meet our requirements, we are then prepared to have the interviewing Case Officer state that although IDENTITY A and IDENTITY B have no particular job for a person with these qualifications then an introduction can be made to someone who might. Case Officer:
- e. Spotters: During recent trip to to discuss the secretarial aspect of our program, officers suggested two secretarial spottees, viz:

  (a) one with an electronics firm in Hamburg who though planning to work for Lufthansa might be susceptible for recruitment for other work and (b) one fluent in Russian and German, now with Deutsche Welle in Koln, who might be recruited for work with a target firm.

  will remain alert for other spotters for possible use in the Hamburg or the Ruhr area. Case Officer:
- g. Interpreters' Schools at Heidelberg, Germesheim and Munich (Schmidt): We are looking into the possibility of recruiting graduates from the above interpreters schools who are much in demand by German industrial circles. Case Officers:
- h. We are in touch for assistance in turning up further spotters among secretarial personnel. Case Officers:

CONTINUATION OF DISPATCH

SECRET

EGNA- 38724

- 1. CABATONS: We are taking a further look at our CABATONS on the possibility that one or more of them may qualify for the above program or, at least, serve as occasional spotters.
- j. Advertising: We are placing "Help Wanted" ads in various German papers for employment with IDENTITY D. After interviews, applicants who appear interesting will be told that although IDENTITY D has nothing in mind that perhaps someone else might have an interest in their qualifications. Case Officer:
- k. GEANTO: GEANTO, a bachelor who likes to move around, may be useful in a spotting and assessment role (obviously confined to this) for secretarial types. Recently becoming a member of the Atslanders Club a favorite haunt for young secretarial types seeking male companionship GEANTO is consistently broadening the base of his social activities from whence, hopefully, will stem new operational opportunities.
- 1. Siemens Secretary met in chance encounter in Bremen:
  There was a chance encounter with a Siemens secretary in Bremen who
  is scheduled to be transferred to Frankfurt. She seemed to welcome
  further contact and we are following up accordingly in an effort to
  verify her position and obtain FI for a clearance request. Case
  Officer:
- 8. Perhaps it is now in order to elaborate a bit on our thinking relevant to certain of those technical representatives in the WOLADY business community here who may be of use to us through their natural access to German industrial installations of interest to CATOPHAT/CAPAYOFF personnel viz:
- a. IDENTITY E: His position is such that he may have access to engineers and technicians of possible interest to CATOPHAT/CAPAYOFF personnel in companies such as Messerschmitt-Boelkow and INTERATOM (Fast Breeder Reactors) as well as to scientists of interest as target personalities in Division T (Research and Development) of the FRG Ministry of Defense (MOD) and BWB. Koblenz, the weapons testing center for the MOD. Case Officer:
- b. CASERPENT: Essentially same access as above to German aircraft industry and MOD. A good social relationship currently exists with CASERPENT whose wife has indicated that CASERPENT receives no retirement benefits from his present job, a problem which concerns them and could provide an operational handle. Case Officers:
- c. IDENTITY F: Essentially same access to German companies in aircraft industry, etc. as above but with possible access to different categories of individuals in the above companies. Case Officer:
- d. IDENTITY G: Subject may have some business and/or social access to scientists, engineers and middle level management officials of AEG and conceivably to Siemens since his parent company owns a substantial stock equity in AEG. A good social relationship with Subject currently exists and can probably be used as a basis for determining the degree of his access to the above target installations. Case Officers:
- e. IDENTITY H: IDENTITY H's position in MessesschmittBoelkow in Munich should afford him direct access to information on
  such CATOPHAT/CAPAYOFF officials as make contact with or attempt to
  make contact with Messerschmitt-Boelkow scientists, technicians, etc.
  If he is willing to cooperate, we may be able to get some appraisal
  of the intensity of FJSTEAL efforts directed against this target installation. Subject is a long time acquaintance of
  currently in direct contact.

FORM 8-64 PAGE NO.

DISPATCH SYMBOL AND NUMBER

SECRET

EGNA-

f. IDENTITY I: In addition to the German aircraft industry, Subject may have access to scientific/technical people in Division T/MOD, BWB and Luftwaffe Planning who have some direct contact with or are of interest otherwise to CATOPHAT/CAPAYOFF personnel. Subject is a new contact under social development. Case Officer:

- g. IDENTITY J: Subject's access to the aerospace and defense products industries may, because of his parent company's financial interest in AEG, carry him over into social contact with AEG and Siemens personnel of interest to CATOPHAT/CAPAYOFF personnel as well as from the WSBIGG standpoint. An opportunity exists to arrange a social introduction to Subject. Case Officer:
- h. IDENTITY K: Subject's position, his fluency in Russian, his Russian background and his social status make him a person of interest not only to the German aircraft industry, BWB and Luftwaffe planning but also to CAPAYOFF personnel directly. WOFIRM has had a long and rather unproductive relationship with Subject. Whether we can improve on this within the context of our present program remains to be seen. Case Officers:
- i. IDENTITY L: Subject will be transferred to Brussels shortly. His job should give him some access to the German aircraft industry as well as to AEG, Siemens and Standard Electric Lorenz and perhaps to industrials in these installations of interest to us for FJSTEAL and/or WSBIGG purposes. He is a personal friend of the case officer. Case Officer:
- j. IDENTITY M: IDENTITY M's organization enjoys access at the level of the Chancellor's office. Further exploration may reflect whether this organization and its contacts are of interest to our program. ( ) has other contacts in the IDENTITY M organization. Case Officer:
- k. IDENTITY N: Subject in addition to contacts in the Aircraft Industry may have some access to Siemens, AEG and SEL personalities of interest in our program. He is a friend of the Case Officer. Case Officer:
- 9. There are obviously other WOLADY companies and other WOFIRM contacts in these pertinent to this program. These can be included in a supplementary paper. There are also many inter-relationships between German and U.S. firms which will undoubtedly be surfaced in the course of our work and which may or may not be exploitable. This entire field is simply too large and too complicated to be covered in any one paper. We wish to point out that we are attempting to get off the ground and cover some of our activities toward this end. With return from home leave and with some degree of emancipation from his cover work attributable to the arrival of a new FSO, we feel that he can make an excellent contribution to this effort. will enable him to make "Blue Ribbon" tours to target companies which will permit on the scene spotting and assessing as well as future cultivation of those managerial/technical personnel with whom development of a useful rapport appears feasible. We also believe that can make an excellent contribution to this program, by virtue existing contacts. He too is well placed not only for spotting, assessment and cultivation work but also to help keep us abreast of mergers and various industrial machinations which will also trial machinations which will affect the S & T field in West Germany and be of considerable interest to CATOPHAT/CAPAYOFF officials. Naturally, these developments also have an impact on the individual or teams representing FRG industry in its trade with the WSBIGG, BGBERET and LCOUTLOOK areas.
- 10. Time Period Involved: Headquarters will naturally recognize the magnitude of this undertaking and the fact that all the cogs are not going to slip into place automatically. Although in a collective sense the program is broad-based, we must be extremely

FORM 8-64 (40) selective if we are to avoid dissipation of efforts and achieve desired results. This we hope to do through careful and systematic planning. Again, even when the network is well on the way to establishment, it will take time to get it functioning in the way we desire. Theoretically, vital PCQ information in greater depth and on a substantially broader spectrum of FJSTEAL target prospects should be one of the primary results of this effort. By extension there should be a corresponding increase in the odds in favor of an induced defection, assuming that somewhere vulnerabilities exist or can be generated. We consider this complementary to our present program in the REDTOP field of highly selective targeting. We feel that it will simply offer us more to be selective about. We anticipate a period of approximately a year before we - if correct in this theoretical prognosis - will commence to see a steady flow of the type of information we want. If Headquarters endorses this program we plan to commence reporting operational developments on a monthly basis.

Developments cannot move sufficiently fast - despite our best efforts to merit bi-weekly reporting.

- 11. Deep Cover Assets: We should hope to be in a position within the next several months to recommend for Headquarters consideration an attempt to place deep cover staff or career agents transplants or otherwise in WOLADY or other business concerns in the FRG determined by us as affording unique entree to our target prospects. At this embryonic juncture, little would be served by attempting to analyze our needs in this respect.
- of REDTOP and/or WSBIGG OOA during the developmental stages of each of the secretarial contacts. Those contacts who succeed in getting the jobs we wish for them in target companies could be placed under an umbrella project. This would mean a substantial increase in the amount of OOA funds allotted for the work of the Branch. For example a first class front office type secretary might receive 1,200 DM a month or more in salary. When we recruit such a person and ask her to change jobs by moving into one of our target firms she might suffer a hiatus in employment of two or three months between jobs. During this time her salary will have to be picked up by us. We will avoid this situation whenever possible but sometimes it will be a necessity. Once a person has a job in a target company, there usually will be incentive payments by us for motivation purposes. For this we should provide due allowance in our umbrella project. Once the mechanism commences to work we would hope it would be a breeder of a continuing flow of new prospects. We would visualize the setting up of the infrastructure we have in mind as costing some per annum in agent salaries, travel and operational expenses during the first year or two of our effort. No attempt will be made to break the above figure down in this dispatch.
  - 13. Briefing of Chief, WOFIRM: We recently had the opportunity to brief on the above concepts during his early July TDY While the operational program is still in a formative state, it seemed appropriate to describe our thinking in broad terms. He showed considerable interest in this approach to the problem and expressed a willingness to assist us directly through contacting the managerial hierarchy at the Headquarters level of certain WOLADY firms with FRG interests if we felt this would be helpful. He noted in particular that he would want a clear delineation in advance of precisely what we would hope to accomplish through any such contacts. As reflected earlier in this dispatch, there are WOLADY firms which have substantial share holdings in FRG firms. We should naturally want to obtain all the particulars prior to making a decision to accept much appreciated offer to assist us through direct intercession.

FORM 8-64 AGE NO.

CONTINUATION OF DISPATCH

SECRET

ATCH SYMBOL AND NUMBER

EGNA- 38724

14. Conclusion: We have referred in messages to Headquarters to our rethinking of coperational philosophy and coutlined our thinking at several WOMACE staff meetings during this May 1969 TDY visit. Hence, despite its lack of finish and polish, we feel obliged to send in the present status report on the "unified infrastructure" goal we are setting ourselves. We shall welcome Headquarters thinking and response to the concepts and activities described in this dispatch.

Approved:

CLASSIFICATION

SECRET

CONTINUED

10 of 10

EGNA-

## IDENTITIES

- A Kloeckner
- B USEUCOM
- C USAREUR
- D Placement and Processing Unit (USAREUR)
- E John L. Smith, Director North American Aviation International, Inc., Bad Godesberg
- F Mare Johns, Head local helicopter division of Boeing International Corp.
- G H. P. Schott, U.S. Chief of Bull General Electric, GmbH, (Electronic Computers). Management of Office shared with Dr. J. Tschirren, Swiss.
- H Heinz Wichmann, Security Officer of Messerschmitt Boelkow and former LFV Chief in Berlin
- I Daniel Willard, U.S. Sales Representative, local office McDonnel Aircraft
- J F. I. Brown, U.S. Representative of General Electric Technical Services Co., Inc., Bad Godesberg (Aero Space and Defense Products)
- K Sergei Sikorsky, U.S. Representative of United Aircraft Int'l, Inc., Koln
- L Robert Orr, one of representatives of Hughes Aircraft In'l Service Co., (Defense of Electronic Products)
- M T. E. Reed, Head of Bonn office of Stamford Research Institute (Management Information Systems)
- N Dave Fourney, Representative of Texas Instruments (Electronics Systems)

CS COPY

CLASSIFICATION

PAGE NO.

32W-6-198

53 a

USE PREVIOUS EDITION.

SECRET