

[Redacted]

To keep all the loops closed, we should copy to Houston, Blake & Bush.

I gather that [Redacted] lost out on the 2 vs 4 machines at least

[Redacted]

SA-DD/S Distribution of both letters:

1 = General Counsel

1 - C/ [Redacted]

1 - Director of Logistics

1 - Director of Finance

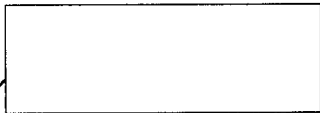
1 - Mr. [Redacted]

(12 January 1971)

APPROVED FOR
RELEASE DATE:
30-Sep-2009

AIR AMERICA, INC.

1725 K STREET, N.W.
WASHINGTON, D. C. 20006



Mr. Wetzel
Mr. [unclear]
JAN 1971
TELEPHONE 223-6130

CABLE ADDRESS
AIRAMERICA

GEORGE A. DOOLE, JR.
MANAGING DIRECTOR

November 30, 1970

Ref.: Purchase Order No. HOL300Q

Hughes Tool Company
Centinela Avenue and Teale Street
Culver City, California 90230

Attention: Mr. Vandercliff

Gentlemen:

Upon your acceptance in the space provided below this letter shall constitute an agreement to be identified as Air America Purchase Order No. HOL300Q, pursuant to which Hughes Tool Company will modify and deliver two (2) aircraft to Air America in accordance with the list of modifications and schedule agreed upon and as stated in the minutes of the meeting of 23 November 1970.

It is understood that the modifications are proprietary with Air America, Inc., and Hughes Tool Company shall exercise the same care and safeguards as are applied to Hughes Tool Company's own proprietary developments.

The work shall be accomplished on a cost plus a fixed fee of 9%, except for the Air America directed procurement of the Kearfott instrument which shall be at cost plus a fixed fee of 3%. The contract value for these services is \$1,465,000.

Air America, Inc. shall make payment against invoices submitted by Hughes Tool Company on a monthly basis. These invoices shall be certified by Hughes Tool Company's accounts receivable department that the costs are true and accurate, and will contain a prorata share of fee earned.

Very truly yours,

George A. Doole Jr
George A. Doole, Jr.

ACCEPTED

Hughes Tool Company

By _____