

CABLE SECRETARIAT DISSEMINATION  
PERSON/UNIT NOTIFIED

CLASSIFIED MESSAGE

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**06C-2 DDI ADP clp0 clp1 clp2 clp3 clp4**

~~SECRET~~ 211440Z JUNE 68 CITE

PRIORITY DIRECT OR INFO

21 JUN 68 IN

1. WE ARE BEING PRESSED BY THE CCAA TO SUBMIT A FIRM PLAN FOR SCHEDULED CARGO SERVICES WHICH THE CCAA CAN USE TO SUPPORT A RECOMMENDATION TO MOC ON CATCL'S FUTURE. RESPONDING TO MOC'S INSTRUCTION TO ASSIST CATCL RESOLVE PROBLEMS IN MOVING ITS CARGO AND PERSONNEL ON NON SCHEDULED FLIGHTS CCAA IS WE UNDERSTAND NOW TAKING THE POSITION THAT REQUESTED FACILITATIONS CANNOT BE ACCOMPLISHED WITH "NON SCHEDULED" CARGO FLIGHT AUTHORITY FOR CATCL AND IS NOW PREPARING A RECOMMENDATION TO MOC THAT CATCL BE GRANTED SCHEDULED CARGO FLIGHT AUTHORITY. CCAA IS UNABLE TO RECOMMEND AUTHORITY WHICH CATCL HAS NOT ASKED FOR THUS IS REQUESTING OUR WRITTEN REQUEST AND PROPOSED PLAN FOR OPERATION OF A SCHEDULED CARGO SERVICE. ALTHOUGH MOC APPROVAL IS NOT ASSURED INDICATIONS RECEIVED FROM THE STAFF AT MOC AND CAA ARE THAT MOC WILL NOW FAVORABLY CONSIDER SUCH A RECOMMENDATION ESPECIALLY IN LIGHT OF THE WRITTEN RESPONSES FROM THE HONGKONG AND JAPANESE GOVT. CONFIRMING AUTHORITY FOR CATCL SCHEDULED CARGO SERVICES". ACCORDINGLY IT IS RECOMMENDED WE COMPLY WITH THE CCAA REQUEST AND SUBMIT A REQUEST

APPROVED FOR RELEASE   
DATE: 21-Oct-2009

~~SECRET~~

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FOR APPROVAL OF SCHEDULED RATHER THAN NON SCHEDULED CARGO SERVICES.

2. ALTHOUGH THE PROPOSED SCHEDULE SET FORTH IN  (DATED 11 MARCH 68) DOES NOT INCLUDE SAIGON IT IS INTENDED THAT A SAIGON STOP BE MADE IF GOVERNMENT APPROVALS CAN BE OBTAINED. SAIGON WILL BE OMITTED FROM THE PROPOSED LETTER TO AVOID IMPUTTING A KNOWN OBSTACLES INTO THE REQUEST. THE AIR AGREEMENT BETWEEN SVN AND GRC PROVIDES FOR ONLY 1 AIR CARRIER OF EACH COUNTRY AND MUST BE AMENDED ACCORDING TO INFO PASSED TO MR. GREEN BY THE SVN DCA BEFORE REGULAR AUTHORITY CAN BE CONSIDERED. HOWEVER, THE SVN DCA EXPRESSED WILLINGNESS TO FAVORABLY CONSIDER TEMPORARY AUTHORITY FOR CATCL'S CARGO SERVICES PROVIDING THE SERVICES ARE OPERATED IN ASSOCIATION WITH AND AGREEMENT OF AVN. SUBSEQUENT DISCUSSIONS WITH AVN REVEALED POSSIBLE INTEREST IN A COOPERATIVE CARGO SERVICE OPERATION OVER THE HKG/SGN/BKK ROUTING. WE PROPOSE TO PURSUE THIS POSSIBILITY AND LATER ADJUST SCHEDULES \*TO INCLUDE STOPS AT SAIGON WHEN AND IF AGREEMENT IS REACHED. SCHEDULES WILL IF SUBMITTED CARRY THE SAME NOTATION APPEARING ON SCHEDULES PREVIOUSLY SUBMITTED AND SET FORTH IN PARA 4 OF

3. KLM CONTINUES TO PRESS FOR AN IMPLEMENTATION DATE FOR CATCL CARGO SERVICES. NORTH OF TAIPEI AND AGAIN ASSURES SHIPMENT OF 3500 KILOS AND PROBABLY MORE KLM CARGO FOR EUROPE ON EACH SOUTH

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BOUND FLIGHT OUT OF TOKYO. KLM HAS ALREADY LISTED CURRENT CATCL SCHEDULES IN ITS' WORLD WIDE CARGO MANUAL WHICH HAS PROMPTED SEVERAL CARGO CHARTERS OUT OF BUK AND PROMISES TO HELP DEVELOP CARGO FOR NORTHBOUND SERVICES. AREA PANAM REPS CONTINUE TO PRESS FOR CONNECTIONS AT TOKYO FOR OKIE AND <sup>H</sup>~~TPE~~ ORIGINATING AND DESTINED CARGO. AIR CARGO DEVELOPMENT IS ONLY BEGINNING IN THIS AREA THUS HISTORICAL DATA IS OF LITTLE VALUE IN FORECASTING LIKELY RESULTS HOWEVER WE ARE CONFIDENT THAT THE PROPOSED SERVICES CAN PAY THEIR WAY AND CONTRIBUTE SUBSTANTIAL<sup>C</sup>LY TO OUR OVERALL OPERATIONS. SCHEDULED SERVICES ARE THE KEY TO REMAINING IN IATA AND DISSEMINATION OF INFO THAT CATCL WILL CONTINUE TO OPERATE SCHEDULED CARGO SERVICES WILL GO FAR TO ARREST THE GENERAL FEELING IN LOCAL AIRLINE CIRCLES THAT CATCL IS DRAWING ITS "LAST BREATH" PROMPTING A NEED TO TAKE A HARD LOOK BOTH AT THE NEED FOR AGREEMENTS WITH CAT. EMPLOYEE DISCOUNT AGREEMENTS ARE AT STAKE AND BOTH DLH AND TWA HAVE HINTED IT MAY BE TIME TO "REVISE" AGREEMENTS THEY HAVE WITH CATCL.

4. REVENUE FORCASTS, COST INFORMATION AND PROPOSED DC-4/DC6'S SCHEDULES ARE BEING AIRMAILED TO  WASH. IN LIGHT OF  COL LAI'S ~~XXXX~~ <sup>P</sup>EXPRESSED URGENCY TO SUBMIT HIS RECOMMENDATION TO MOC AND INABILITY TO WITHHOLD SAME FOR MORE THAT A DAY OR SO, APPROVAL IS REQUESTED

~~SECRET~~

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TO IMMEDIATELY SUBMIT THE RECOMMENDED LETTER. IF APPROVED AND IT IS LATER DECIDED NOT TO OPERATE THE SERVICES WE ESTIMATE LITTLE DIFFICULTY IN TURNING IN THE APPROVED AUTHORITY FOR CANCELLATION.

~~SECRET~~ \* SERVICED

BT

88. Hc SE 1 12 NMP

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